

1

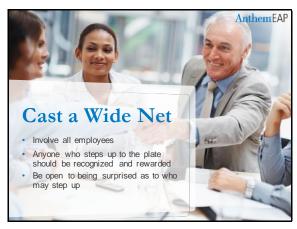
Today we'll discuss

- · "The Carrot Principle"
- Motivators
- · Internal drives
- · External drives
- · Generational differences



2





Δ



5

When to Recognize Employees Your thoughts? • As soon after the event as possible • During a team meeting or other internal public event • As often as you can • In person, in social networking and in print (business unit newsletter, etc.

Creative Ideas



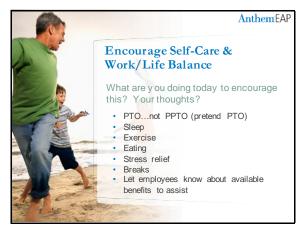
- Smile Teams (Pall Corp. Michigan)*
- · Ice Cream/Fruit and Veggie Socials
- Birthday and Anniversary Celebrations
- · Ask employee what works
- Everyone is different...so, shake it up
- · Please and Thank You's go a long way
- Wall of praises
- Praise, Praise, Praise... give credit where it is due
- · Hand written notes
- Send a special recognition email to another manager about the outstanding performance of one of his/her employees

7

What NOT to Do

- · Avoid saying "Great job, but next time...."
- · Picking the same favorites time and time again
- · Arbitrarily picking people for no real reason
- · Employee of the month programs
- · Be too serious





Practice Positive Psychology

- Reframing
- Happiness
- · Motivation/willpower and determination
- Self-talk



10

