

Before Starting the Special CoC Application

You must submit both of the following parts in order for us to consider your Special NOFO Consolidated Application complete:

1. the CoC Application, and
2. the CoC Priority Listing.

The CoC Special NOFO page provides HUD-approved resources to assist you in completing the Special NOFO CoC Application, including:

- Special Notice of Funding Opportunity to Address Unsheltered and Rural Homelessness
- 24 CFR part 578
- Special NOFO CoC Application Navigational Guide
- Section 3 Resources
- Frequently Asked Questions

As the Collaborative Applicant, you are responsible for reviewing the following:

1. The Special Notice of Funding Opportunity (Special NOFO) for specific application and program requirements.
2. The Special NOFO Continuum of Care (CoC) Application Detailed Instructions for Collaborative Applicants which provide additional information and guidance for completing the application.
3. All information provided to ensure it is correct and current.
4. Responses provided by project applicants in their Project Applications.
5. The application to ensure all documentation, including attachment are provided.

CoC Approval is Required before You Submit Your CoC's Special NOFO CoC Consolidated Application

- 24 CFR 578.9 requires you to compile and submit the Special NOFO CoC Consolidated Application on behalf of your CoC.
- 24 CFR 578.9(b) requires you to obtain approval from your CoC before you submit the Consolidated Application into e-snaps.

Answering Multi-Part Narrative Questions

Many questions require you to address multiple elements in a single text box. Number your responses to correspond with multi-element questions using the same numbers in the question. This will help you organize your responses to ensure they are complete and help us to review and score your responses.

Attachments

Questions requiring attachments to receive points state, "You must upload the [Specific Attachment Name] attachment to the 4A. Attachments Screen." Only upload documents responsive to the questions posed—including other material slows down the review process, which ultimately slows down the funding process. Include a cover page with the attachment name.

- Attachments must match the questions they are associated with—if we do not award points for evidence you upload and associate with the wrong question, this is not a valid reason for you to appeal HUD's funding determination.
- We must be able to read the date and time on attachments requiring system-generated dates and times, (e.g., a screenshot displaying the time and date of the public posting using your desktop calendar; screenshot of a webpage that indicates date and time).

1A. Continuum of Care (CoC) Identification

The CoC Special NOFO page provides HUD-approved resources to assist you in completing the Special NOFO CoC Application, including:

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1A-1. CoC Name and Number: GA-502 - Fulton County CoC

1A-2. Collaborative Applicant Name: Fulton County Board of Commissioners

1A-3. CoC Designation: CA

1A-4. HMIS Lead: Georgia Housing & Finance Authority

1A-5.	New Projects	
	Complete the chart below by indicating which funding opportunity(ies) your CoC applying for projects under. A CoC may apply for funding under both set asides; however, projects funded through the rural set aside may only be used in rural areas, as defined in the Special NOFO.	
1.	Unsheltered Homelessness Set Aside	Yes
2.	Rural Homelessness Set Aside	No

1B. Project Capacity, Review, and Ranking–Local Competition

The CoC Special NOFO page provides HUD-approved resources to assist you in completing the Special NOFO CoC Application, including:

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1B-1.	Web Posting of Your CoC Local Competition Deadline–Advance Public Notice. (All Applicants)	
	Special NOFO Section VII.B.1.b.	
	You must upload the Local Competition Deadline attachment to the 4A. Attachments Screen.	
	Enter the date your CoC published the deadline for project application submission for your CoC's local competition.	08/29/2022

1B-2.	Project Review and Ranking Process Your CoC Used in Its Local Competition. (All Applicants)	
	Special NOFO Section VII.B.1.a.	
	You must upload the Local Competition Scoring Tool attachment to the 4A. Attachments Screen.	
	Select yes or no in the chart below to indicate how your CoC ranked and selected new project applications during your CoC's local competition:	
	1. Established total points available for each project application type.	Yes
	2. At least 33 percent of the total points were based on objective criteria for the project application (e.g., cost effectiveness, timely draws, utilization rate, match, leverage), performance data, type of population served (e.g., DV, youth, Veterans, chronic homelessness), or type of housing proposed (e.g., PSH, RRH).	Yes
	3. At least 20 percent of the total points were based on system performance criteria for the project application (e.g., exits to permanent housing destinations, retention of permanent housing, length of time homeless, returns to homelessness).	Yes

1B-3.	Projects Rejected/Reduced–Notification Outside of e-snaps. (All Applicants)	
	Special NOFO Section VII.B.1.b.	
	You must upload the Notification of Projects Rejected-Reduced attachment to the 4A. Attachments Screen.	
	1. Did your CoC reject or reduce any project application(s)?	Yes
	2. Did your CoC inform the applicants why their projects were rejected or reduced?	Yes
	3. If you selected yes, for element 1 of this question, enter the date your CoC notified applicants that their project applications were being rejected or reduced, in writing, outside of e-snaps. If you notified applicants on various dates, list the latest date of any notification. For example, if you notified applicants on 6/26/22, 6/27/22, and 6/28/22, then you must enter 6/28/22.	10/04/2022

1B-3a.	Projects Accepted–Notification Outside of e-snaps. (All Applicants)	
	Special NOFO Section VII.B.1.b.	
	You must upload the Notification of Projects Accepted attachment to the 4A. Attachments Screen.	
	Enter the date your CoC notified project applicants that their project applications were accepted and ranked on the New Priority Listings in writing, outside of e-snaps. If you notified applicants on various dates, list the latest date of any notification. For example, if you notified applicants on 6/26/22, 6/27/22, and 6/28/22, then you must enter 6/28/22.	10/04/2022
1B-4.	Web Posting of the CoC-Approved Special NOFO CoC Consolidated Application. (All Applicants)	
	Special NOFO Section VII.B.1.b.	
	You must upload the Web Posting–Special NOFO CoC Consolidated Application attachment to the 4A. Attachments Screen.	
	Enter the date your CoC posted its Special NOFO CoC Consolidated Application on the CoC’s website or affiliate’s website–which included: 1. the CoC Application, and 2. Priority Listings.	10/18/2022

2A. System Performance

The CoC Special NOFO page provides HUD-approved resources to assist you in completing the Special NOFO CoC Application, including:

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2A-1.	Reduction in the Number of First Time Homeless—Risk Factors.	
	Special NOFO Section VII.B.2.b.	
	Describe in the field below:	
1.	how your CoC determined which risk factors your CoC uses to identify persons becoming homeless for the first time;	
2.	how your CoC addresses individuals and families at risk of becoming homeless; and	
3.	provide the name of the organization or position title that is responsible for overseeing your CoC's strategy to reduce the number of individuals and families experiencing homelessness for the first time or to end homelessness for individuals and families.	

(limit 2,500 characters)

- 1) The CoC analyzes HMIS, VI-SPDAT assessments and other community data to determine risk factors and barriers that lead to people experiencing homelessness for the first time. Common risk factors and barriers are opioid addiction, mental illness, lack of transportation and employment opportunities, and housing costs. The average cost for a 2-bedroom unit in Fulton County in 2021 was \$1,185 and increased to \$1,289 in 2022.
- 2) The CoC utilizes the VI-SPDAT assessment tool for Coordinated Entry and those identified as FTH are assessed and risk factors that contribute to their homelessness are documented. The CoC uses this data to better understand risk factors, which include lack of affordable housing, barriers prevent homelessness, The CoC is expanding Coordinated Entry (CE) to include prioritizing homeless prevention assistance and promote case management focused on diversion, case conferencing, problem-solving, and housing stabilization. Understanding some at-risk persons will not come to a CE location, the CoC has designated numbers where people in need can connect with staff Monday through Friday. People in need of resources after 5pm are encouraged to call the United Way's helpline. In addition, Fulton County Health and Human Services has a new, highly accessible and user-friendly app called "Fulton Cares," which provides a ChatBot to connect to Fulton HHS programming (including homeless programming) and individual pages for each HHS department. Fulton County's respective departments are trained on talking points with information on how to refer people who are in need. In addition to the County and HUD-supported programs, the CoC actively partners with privately funded service providers as demonstrated by the high number of non-CoC/ESG units included in this application.
- 3) The Fulton County Department of Community Development, the Homeless Services Division Staff including Dawn Butler, Division Manager and Eric Edwards, Homeless Program Coordinator, and the CoC Governance Board are responsible for overseeing the CoC strategy to end homelessness for individuals and families. This team works closely with our CE provider, Gateway Center, to inform its strategy as their staff are on the frontlines interacting with those who are homeless and at-risk of homelessness on a daily basis.

2A-2.	Length of Time Homeless–Strategy to Reduce. (All Applicants)	
	Special NOFO Section VII.B.2.c.	
	Describe in the field below:	
1.	your CoC's strategy to reduce the length of time individuals and persons in families remain homeless;	
2.	how your CoC identifies and houses individuals and persons in families with the longest lengths of time homeless; and	
3.	provide the name of the organization or position title that is responsible for overseeing your CoC's strategy to reduce the length of time individuals and families remain homeless.	

(limit 2,500 characters)

- 1) The Fulton County CoC strategically uses a mix of local and federal funding to reduce periods of homelessness and increase housing placements. The CoC's policies prioritize the most vulnerable people and those with the longest periods of homelessness for all permanent housing. In addition, to further reduce the length of time homeless, the CoC uses Rapid ReHousing (RRH) and funding from local and other federal sources (ESG, HOME, CDBG) as bridge housing for people awaiting a PSH unit. To reduce the amount of time that Transition Age Youth spend experiencing homelessness, funding has been identified to divert 18 to 24-year-olds from a shelter and reconnect them to family or immediately place them in RRH. The Fulton County CoC is also working to increase the quantity and skill of outreach workers to ensure that people who outreach workers contact are engaged more effectively and quickly, and are quickly matched with, offered, referred to, and placed in appropriate housing. Through this NOFO process, the CoC is creating more structure around its PHA relationships, and several will be applying for Stability Vouchers with the CoC's letter of support. In addition, the CoC is formalizing its Landlord Engagement Working Group into a formal committee to create a county-wide resource and outreach plan to private landlords guided by HUD best practices. Several local PHAs will apply for Stability Vouchers and have the support of the CoC in that process. Finally, the CoC received a large number of commitments for Non-CoC/ESG funded units as part of this application, demonstrating the commitment by the Fulton County CoC and its partners to address the homelessness crisis in our community.
- 2) the CoC identifies people with the longest periods of homelessness from several sources, including each person's self-report from the CES assessment, third-party documentation and a review of their outreach, shelter, and service history in HMIS.
- 3) The CoC Governance Board, the Collaborative Applicant/Fulton County Department of Community Development, including staff members Dawn Butler, Division Manager and Eric Edwards, Homeless Program Coordinator, provide oversight of the CoC's strategy to reduce the length of time individuals and families remain homeless.

2A-3.	Successful Permanent Housing Placement or Retention. (All Applicants)	
	Special NOFO Section VII.B.2.d.	
	Describe in the field below how your CoC will increase the rate that individuals and persons in families residing in:	
	1. emergency shelter, safe havens, transitional housing, and rapid rehousing exit to permanent housing destinations; and	
	2. permanent housing projects retain their permanent housing or exit to permanent housing destinations.	

(limit 2,500 characters)

1) For most people experiencing homelessness, diversion and self-resolution offer the most likely paths back to permanent housing, The CoC will increase the amount of training offered to outreach, Coordinated Entry, shelter, and other staff to better support people temporarily living in a shelter and transitional housing. Training will include strengths-based case management and trauma-informed care. For families and individuals who need permanent supportive housing units, which are in short supply, the CoC will continue to use Rapid Rehousing and funding from local and other federal sources (HOME, CDBG) to bridge the gap until a unit becomes available. To increase the rate of rapid rehousing exits to permanent housing, the CoC will focus on strengths-based case management and problem-solving techniques, combined with landlord engagement, to help tenants maintain their housing as rapid rehousing subsidies end. The CoC works to increase access to all forms of income and encourages screening for participant access to all relevant mainstream benefits. Last year the CoC established a Landlord Engagement Working Group, which will be formalized this year into a CoC committee. This group will be tasked with developing a best practices outreach strategy to landlords across the county, working with current CoC and non-CoC housing providers to identify landlords that are open to placing homeless/formerly homeless individuals and families, and developing a centralized landlord resource, so that individuals and families can more quickly be placed in permanent housing.

2) The CoC will intensify its efforts with other County departments to secure funding (targeting Community Development Block Grants and others) to increase the number of wraparound services available to help people maintain their permanent housing. DBHDD has applied for and received several SAMHSA grants that provide intensive SAMH services to the populations the CoC serves. The CoC will also continue dialog with the housing authority around the partnering with the CoC on a Move On initiative that will undergird smooth transitions when individuals and families who are living in Permanent Supportive Housing no longer need robust wraparound services but would still benefit from the level of rent support that a public housing unit offers.

2A-4.	Returns to Homelessness–CoC’s Strategy to Reduce Rate. (All Applicants)	
	Special NOFO Section VII.B.2.e.	

	Describe in the field below:
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1.	how your CoC identifies individuals and families who return to homelessness;
2.	your CoC’s strategy to reduce the rate of additional returns to homelessness; and
3.	provide the name of the organization or position title that is responsible for overseeing your CoC’s strategy to reduce the rate individuals and persons in families return to homelessness.

(limit 2,500 characters)

- 1) The CoC identifies individuals and families who return to homelessness through HMIS data. In addition to analyzing system performance data at least annually, CoC projects are assessed for returns to homelessness as a part of the CoC's monthly data quality process.
- 2) The Fulton CoC has a multi-pronged approach to reducing the rate of additional returns to homeless. The CE system prioritizes households and pairs them with the appropriate level of housing/services to ensure clients access resources necessary to maintain housing and achieve self-sufficiency. This process is subject to continuous evaluation and improvement by the CoC committees. The CoC also supports providers and frontline staff in producing more positive outcomes for participants. This includes routine training on evidence-based best practices which emphasize a Housing First approach and assertive engagement techniques. The CoC directly partners with various employment organizations to increase job readiness and placement. The CoC also emphasizes assisting participants in accessing all appropriate mainstream benefits.
- 3) The CoC Governance Board, the Collaborative Applicant/Fulton County Department of Community Development, including staff members Dawn Butler, Division Manager and Eric Edwards, Homeless Program Coordinator, provide oversight of the CoC's strategy to reduce the length of time individuals and families remain homeless.

2A-5.	Increasing Employment Cash Income–Strategy. (All Applicants)	
	Special NOFO Section VII.B.2.f.	

	Describe in the field below:
1.	the strategy your CoC has implemented to increase employment cash sources;
2.	how your CoC works with mainstream employment organizations to help individuals and families increase their cash income; and
3.	provide the organization name or position title that is responsible for overseeing your CoC's strategy to increase income from employment.

(limit 2,500 characters)

1) CoC works with WorkSource Fulton and community organizations to provide employment programs that include job development, coaching, placement, and internships, when applicable. As part of the CoC’s strategy to empower people for self-resolution, the CoC requires providers to connect individuals and families to these and other programs that help with job skills development, training, and other aspects of vocational rehabilitation that increase their ability to make it easier to obtain employment and gain higher paying employment. WorkSource Fulton prioritizes high-demand, high-paying jobs that pay a living wage and provides a supportive services stipend to anyone participating in training through its Individual Training Account providers; high demand industries in Fulton County include healthcare, transportation/logistics, and information technology—industries that often have short-term training opportunities that can put someone on a sustainable career pathway.

2) The CoC has a collaborative relationship with WorkSource Fulton and leverages this relationship to create training and employment opportunities that help people with housing instability and people who are experiencing homelessness increase cash income. The county is also home to several training providers that prioritize opportunity youth and disadvantaged populations—including Wellstar’s CNA training program (which results in a \$15/hour minimum job after 12 weeks of training) and Automotive Training Center (which offers short and long-term training in the high-demand and high-paying automotive industry). These are just a few of the ample opportunities across the county that are available for those who are homeless. When coupled with supportive services provided by CoC member organizations, they can put participants on a path to increased cash income and housing stability.

3) Oversight of the strategy is the responsibility of the CoC Governance Board and the Collaborative Applicant/Fulton County Department of Community Development, including staff members, Dawn Butler, Homeless Services Division Manager, and Eric Edwards, Homeless Program Coordinator.

2A-5a.	Increasing Non-employment Cash Income—Strategy. (All Applicants)	
	Special NOFO Section VII.B.2.f.	
	Describe in the field below:	
	1. the strategy your CoC has implemented to increase non-employment cash income;	
	2. your CoC’s strategy to increase access to non-employment cash sources; and	
	3. provide the organization name or position title that is responsible for overseeing your CoC’s strategy to increase non-employment cash income.	

(limit 2,500 characters)

1) Fulton County CoC acknowledges that some participants may have barriers to employment or income that is not sufficient to sustain housing independently. In those cases, the CoC works to increase access to nonemployment cash income through programs like SOAR for SSI/SSDI benefits, mainstream benefits assistance through CoC members, and training frontline staff in benefits access.

2) Fulton County places emphasis on SOAR training for case managers that work on the frontlines serving homeless populations throughout the county. SOARing in Georgia provides TA to those who have completed the SOAR online training. The Homeless Assessment Centers and Outreach workers prioritize connecting participants with benefits and insurance as quickly as possible.

3) Oversight of the strategy is the responsibility of the CoC Governance Board and the Collaborative Applicant/Fulton County Department of Community Development, including staff members, Dawn Butler, Homeless Services Division Manager, and Eric Edwards, Homeless Program Coordinator.

2B. Coordination and Engagement–Inclusive Structure and Participation

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2B-1.	Inclusive Structure and Participation–Participation in Coordinated Entry. (All Applicants)	
	Special NOFO Sections VII.B.3.a.(1)	

In the chart below for the period from May 1, 2021 to April 30, 2022:	
1.	select yes or no in the chart below if the entity listed participates in CoC meetings, voted—including selecting CoC Board members, and participated in your CoC’s coordinated entry system; or
2.	select Nonexistent if the organization does not exist in your CoC’s geographic area:

	Organization/Person	Participated in CoC Meetings	Voted, Including Electing of CoC Board Members	Participated in CoC’s Coordinated Entry System
1.	Affordable Housing Developer(s)	Yes	No	Yes
2.	Agencies serving survivors of human trafficking	Yes	No	Yes
3.	CDBG/HOME/ESG Entitlement Jurisdiction	Yes	No	Yes
4.	CoC-Funded Victim Service Providers	Yes	No	Yes
5.	CoC-Funded Youth Homeless Organizations	Yes	No	Yes
6.	Disability Advocates	Yes	No	Yes
7.	Disability Service Organizations	Yes	No	Yes
8.	Domestic Violence Advocates	Yes	No	Yes
9.	EMS/Crisis Response Team(s)	Yes	No	Yes
10.	Homeless or Formerly Homeless Persons	Yes	Yes	Yes
11.	Hospital(s)	Yes	No	Yes
12.	Indian Tribes and Tribally Designated Housing Entities (TDHEs) (Tribal Organizations)	Nonexistent	No	No
13.	Law Enforcement	Yes	No	Yes
14.	Lesbian, Gay, Bisexual, Transgender, Queer (LGBTQ+) Advocates	Yes	Yes	Yes
15.	LGBTQ+ Service Organizations	Yes	Yes	Yes
16.	Local Government Staff/Officials	Yes	Yes	Yes
17.	Local Jail(s)	Yes	No	Yes
18.	Mental Health Service Organizations	Yes	Yes	Yes
19.	Mental Illness Advocates	Yes	Yes	Yes

20.	Non-CoC Funded Youth Homeless Organizations	Yes	No	Yes
21.	Non-CoC-Funded Victim Service Providers	Yes	No	Yes
22.	Organizations led by and serving Black, Brown, Indigenous and other People of Color	Yes	No	Yes
23.	Organizations led by and serving LGBTQ+ persons	Yes	No	Yes
24.	Organizations led by and serving people with disabilities	Yes	Yes	Yes
25.	Other homeless subpopulation advocates	Yes	Yes	Yes
26.	Public Housing Authorities	Yes	No	Yes
27.	School Administrators/Homeless Liaisons	Yes	No	Yes
28.	Street Outreach Team(s)	Yes	No	Yes
29.	Substance Abuse Advocates	Yes	No	Yes
30.	Substance Abuse Service Organizations	Yes	No	Yes
31.	Youth Advocates	Yes	No	Yes
32.	Youth Service Providers	Yes	No	Yes
	Other:(limit 50 characters)			
33.				
34.				

By selecting "other" you must identify what "other" is.

2B-2.	Open Invitation for New Members. (All Applicants)	
	Special NOFO Section VII.B.3.a.(2), V.B.3.g.	

	Describe in the field below how your CoC:
1.	communicated the invitation process annually to solicit new members to join the CoC;
2.	ensured effective communication with individuals with disabilities, including the availability of accessible electronic formats;
3.	conducted outreach to ensure persons experiencing homelessness or formerly homeless persons are encouraged to join your CoC; and
4.	invited organizations serving culturally specific communities experiencing homelessness in the geographic area to address equity (e.g., Black, Latino, Indigenous, other People of Color, persons with disabilities).

(limit 2,500 characters)

1) Board and membership meetings are held publicly and through virtual meeting platforms. The meetings are announced to the public by Fulton County’s Communication Department and include the date, time, agenda summary, and access codes. All meetings are open to the public. Fulton County Homeless Division staff regularly engages with non-CoC providers to encourage them to participate in the Continuum of Care and has several site visits set up this fall to service providers that are not currently funded by the CoC. Outreach to potential participants is conducted through several platforms: Social media, direct release to news feed services through the Fulton County Communication Department, the Department of Community Development’s Entitlement Programs, CoC, and Community Services Program email lists, and Fulton County’s various Departments. All announcements are published and prominently placed on the CoC webpage.

2) The CoC and Fulton County Government ensure that persons with disabilities can participate in all meetings. Information about special accommodations and a direct number to Fulton County’s Disability Liaison are listed in the announcement, including contact information for residents who have limited English proficiency.

3) Person-to-person homeless outreach is led by the County’s Homeless Assessment Centers’ outreach staff. Centers are located in the North and South of the County and are staffed with outreach workers who canvass the CoC’s jurisdiction and are on call to assist local municipalities and partner agencies. For this competition, the CoC hosted two Lived Experience forums—one via zoom and one in person. The CoC will formalize this panel into a committee moving forward and have already identified 21 formerly homeless persons interested in participating.

4) The Homeless Assessment Centers provide the community with monthly updates of activities and challenges via the CoC board and membership meetings. The CoC shares best practices and training opportunities with the community; and, works closely with Fulton County’s Departments of Diversity and Civil Rights Compliance and Behavior Health & Developmental Disabilities to learn, share and advance equity with BIPOC, LGBTQ + people, people with disabilities, and other marginalized populations who are overrepresented in the homeless population. As part of this NOFO, several culturally specific organizations were engaged as part of the development of the Plan to Address Individuals and Families with Severe Service needs, incl

2B-3.	CoC’s Strategy to Solicit/Consider Opinions on Preventing and Ending Homelessness. (All Applicants)	
	Special NOFO Section VII.B.3.a.(3)	

Describe in the field below how your CoC:	
1.	solicited and considered opinions from a broad array of organizations and individuals that have knowledge of homelessness or an interest in preventing and ending homelessness;
2.	communicated information during public meetings or other forums your CoC uses to solicit public information; and
3.	took into consideration information gathered in public meetings or forums to address improvements or new approaches to preventing and ending homelessness.

(limit 2,500 characters)

1) The CoC and Fulton County’s Department of Community Development are committed to engaging the entire community in the mission to end homelessness locally and to bringing new and diverse partners into the Continuum. As part of this NOFO, the CoC held several forums that reached beyond traditional CoC membership, including an Affordable Housing Forum and two Lived Experience Forums. The Affordable Housing Forum, especially, was attended by a large number of affordable housing developers and representatives from agencies that are not currently CoC members. All of these agencies are part of a formal outreach plan this fall to bring them into the Continuum of Care and expand the reach of our CoC’s engagement and service.

2) Community stakeholders are regularly provided with information on strategies and are encouraged to share needs and program development recommendations. Stakeholders include local, state, and federal government, service providers, housing developers, permanent supportive housing agencies, faith-based organizations, local constituents, etc. Meeting announcements are shared through the Communication Department’s media distribution portal, social media, County and CoC email list serves, Homeless Assessment Center, word of mouth, and other public platforms. Community outreach is transparent, fair, and inclusive of organizations and persons.

3) The stakeholder strategy includes maintaining consistent board and membership meetings and announcing them to the public in advance; maintaining a meeting calendar and counseling with Fulton County Health and Human Services Departments and community stakeholders. Board and membership meeting agendas and presentations are available to the public. Community input on homeless prevention needs and services is valued and considered during the CoC’s annual planning.

2B-4.	Public Notification for Proposals from Organizations Not Previously Funded. (All Applicants)	
	Special NOFO Section VII.B.3.a.(4)	

Describe in the field below how your CoC notified the public:	
1.	that your CoC’s local competition was open and accepting project applications;
2.	that your CoC will consider project applications from organizations that have not previously received CoC Program funding;
3.	about how project applicants must submit their project applications;
4.	about how your CoC would determine which project applications it would submit to HUD for funding; and
5.	how your CoC effectively communicated with individuals with disabilities, including making information accessible in electronic formats.

(limit 2,500 characters)

- 1) Opportunities to submit new applications under the Supplemental NOFO were announced to the public through a press announcement, shared on social media, posted on Fulton County and the CoC's webpage, and distributed to CoC members and the public through various email lists.
- 2) The public release included funding priorities for new projects, and made clear that the CoC would consider project applications from organizations that had not previously received CoC program funding.
- 3) The CoC's RFP was clear in its instructions, but in addition the CoC hosted two TA webinars, responded to questions received during the TA webinar via a publicly posted/disseminated Q&A document, set up a dedicated email address to answer any submission questions which was monitored regularly, and provided Zoom Office Hours for applicants to ask any questions as the deadline for submission neared.
- 4) The RFP was very clear in its scoring and emphasized what each application would need to contain in order to score well; the scoring was written in plain English and reviewed during the TA sessions and office hours with applicants. Both non-planning projects that were ultimately chosen to be included in the application were from non-CoC funded organizations, so the CoC outreach was successful.
- 5) Reasonable accommodations due to a disability or limited English proficiency are made available to all applicants through the Fulton County Disability Services Liaison. Application and workshop materials were made available to the public in an electronic format and on the CoC website.

2C. Coordination / Engagement—with Federal, State, Local, Private, and Other Organizations

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2C-1.	Coordination with Federal, State, Local, Private, and Other Organizations. (All Applicants)	
	Special NOFO Section VII.B.3.b.	
	In the chart below:	
	1. select yes or no for entities listed that are included in your CoC’s coordination, planning, and operations of projects that serve individuals, families, unaccompanied youth, persons who are fleeing domestic violence who are experiencing homelessness, or those at risk of homelessness; or	
	2. select Nonexistent if the organization does not exist within your CoC’s geographic area.	

	Entities or Organizations Your CoC Coordinates with for Planning or Operations of Projects	Coordinates with Planning or Operations of Projects
1.	Funding Collaboratives	Yes
2.	Head Start Program	Yes
3.	Housing and services programs funded through Local Government	Yes
4.	Housing and services programs funded through other Federal Resources (non-CoC)	Yes
5.	Housing and services programs funded through private entities, including Foundations	Yes
6.	Housing and services programs funded through State Government	Yes
7.	Housing and services programs funded through U.S. Department of Health and Human Services (HHS)	Yes
8.	Housing and services programs funded through U.S. Department of Justice (DOJ)	Yes
9.	Housing Opportunities for Persons with AIDS (HOPWA)	Yes
10.	Indian Tribes and Tribally Designated Housing Entities (TDHEs) (Tribal Organizations)	Nonexistent
11.	Organizations led by and serving Black, Brown, Indigenous and other People of Color	Yes
12.	Organizations led by and serving LGBTQ+ persons	Yes
13.	Organizations led by and serving people with disabilities	Yes
14.	Private Foundations	Yes
15.	Public Housing Authorities	Yes
16.	Runaway and Homeless Youth (RHY)	Yes
17.	Temporary Assistance for Needy Families (TANF)	Yes
	Other:(limit 50 characters)	
18.		

2C-2.	CoC Consultation with ESG Program Recipients. (All Applicants)	
	Special NOFO Section VII.B.3.b.	

Describe in the field below how your CoC:	
1.	consulted with ESG Program recipients in planning and allocating ESG funds;
2.	participated in evaluating and reporting performance of ESG Program recipients and subrecipients;
3.	provided Point-in-Time (PIT) count and Housing Inventory Count (HIC) data to the Consolidated Plan jurisdictions within its geographic area; and
4.	provided information to Consolidated Plan Jurisdictions to address homelessness within your CoC's geographic area so it could be addressed in Consolidated Plan update.

(limit 2,500 characters)

1) The CoC's Collaborative Applicant is Fulton County. Fulton County is a direct ESG recipient and is responsible for the Consolidated Planning process. Through the Annual Action Plan process, CoC and ESG staff work to provide unified opportunities for the public to provide information on needs and priorities for homeless instability and homelessness. This is accomplished by offering opportunities for public engagement through public hearings, surveys, focus groups, and other public meetings.

2) The CoC recommendations are based on performance standards, evaluation of outcomes, application development, funding processes, and compliance standards for monitoring ESG projects. When ESG applications are received by Fulton County, the CoC's Peer Reviewers review and score applications and, through CoC review and approval processes, make funding recommendations to Fulton County ESG staff. The ESG staff, in turn, present the funding recommendations to the Fulton County Board of Commissioners for approval. When ESG funds are awarded, CoC requirements are incorporated into the subrecipient contracts. Coordination meetings are held with ESG subrecipients to discuss performance standards, outcome measures, HMIS requirements, and other matters specific to CoC priorities.

3) CoC staff prepare and share PIT and HIC data with Fulton County staff (within the same department/workgroup) for use in the preparation of the Annual Action and Consolidated Plans.

4) Other CoC data is also shared about Fulton County CoC priorities, goals, and desired outcomes for use in the Consolidated Planning Process.

2C-3.	Discharge Planning Coordination. (All Applicants)	
	Special NOFO Section VII.B.3.c.	

Select yes or no in the chart below to indicate whether your CoC actively coordinates with the systems of care listed to ensure persons who have resided in them longer than 90 days are not discharged directly to the streets, emergency shelters, or other homeless assistance programs.		
1.	Foster Care	Yes
2.	Health Care	Yes
3.	Mental Health Care	Yes

	4. Correctional Facilities	Yes
--	----------------------------	-----

2C-4.	CoC Collaboration Related to Children and Youth–SEAs, LEAs, School Districts. (All Applicants)	
	Special NOFO Section VII.B.3.d.	

Select yes or no in the chart below to indicate the entities your CoC collaborates with:

	1. Youth Education Provider	Yes
	2. State Education Agency (SEA)	No
	3. Local Education Agency (LEA)	No
	4. School Districts	Yes

2C-4a.	CoC Collaboration Related to Children and Youth–SEAs, LEAs, School Districts–Formal Partnerships. (All Applicants)	
	Special NOFO Section VII.B.3.d.	

Describe in the field below:

	1. how your CoC collaborates with the entities checked in Question 2C-4; and
	2. the formal partnerships your CoC has with the entities checked in Question 2C-4.

(limit 2,500 characters)

1) The Fulton County School District’s Homeless Liaisons (funded by the State Department of Education) is actively engaged with the CoC and is a member of the CoC’s Point In Time Subcommittee. Collective information is shared on the resources available through CoC, ESG, and other funding programs offered by CoC partner agencies, including coordinated entry, that could be utilized by families to serve youth identified by schools as homeless or at risk of homelessness.

2) Additionally, the CoC works directly with Fulton County’s youth program and coordinates and addresses the needs of local homeless youth. The Fulton County Government (Collaborative Applicant) and Fulton Public Schools work closely on various initiatives within the school system, including providing daily meals to the youth during the height of COVID-19. Accordingly, there are several collaborative relationships within the County. To ensure the continued success of linking CoC and ESG services to homeless or at-risk homeless youth in the Fulton Public Schools, the CoC is in the process of researching the establishment of a formal relationship with Fulton Public Schools. This relationship will continue to provide a Fulton Public Schools board seat for a Homeless Liaison. We believe this will strengthen current work and ensure continuity with the Fulton Public Schools homeless programs. Additionally, the CoC Homeless Assessment Centers outreach staff works closely with the schools and is available Monday through Friday to provide assessments and support to families.

2C-4b.	CoC Collaboration Related to Children and Youth—Informing Individuals and Families Experiencing Homelessness about Eligibility for Educational Services. (All Applicants)	
	Special NOFO Section VII.B.3.d.	

Describe in the field below written policies and procedures your CoC adopted to inform individuals and families who become homeless of their eligibility for educational services

(limit 2,500 characters)

The CoC has adopted policies and procedures within its written standards to ensure that all programs consistently and accurately inform individuals and families experiencing homelessness about available education services offered by the Fulton County School District and related eligibility. CoC and Fulton County ESG policy require that providers serving households with children designate a specialized staff person as an educational liaison to provide direct support to individuals and families, and to ensure there is no disruption in current education services for those entering shelter or transitioning from shelter into permanent housing. Specifically, educational liaisons are responsible for ensuring that children continue to be enrolled in school and connected to age-appropriate services in the community.

2C-5.	Mainstream Resources—CoC Training of Project Staff. (All Applicants)	
	Special NOFO Section VII.B.3.e.	

Indicate in the chart below whether your CoC trains project staff annually on the following mainstream resources available for program participants within your CoC's geographic area:

	Mainstream Resource	CoC Provides Annual Training?
1.	Food Stamps	Yes
2.	SSI—Supplemental Security Income	Yes
3.	TANF—Temporary Assistance for Needy Families	Yes
4.	Substance Abuse Programs	Yes
5.	Employment Assistance Programs	Yes
6.	Other	Yes

2C-5a.	Mainstream Resources—CoC Collaboration with Project Staff Regarding Healthcare Organizations. (All Applicants)	
	Special NOFO Section VII.B.3.e.	

Describe in the field below how your CoC:

1.	systemically provides up-to-date information on mainstream resources available for program participants (e.g., Food Stamps, SSI, TANF, substance abuse programs) within your CoC's geographic area;
----	---

2.	works with project staff to collaborate with healthcare organizations to assist program participants with enrolling in health insurance;
3.	provides assistance to project staff with the effective use of Medicaid and other benefits; and
4.	works with projects to promote SOAR certification of program staff.

(limit 2,500 characters)

1) CoC staff regularly monitors HUD training, industry email updates, and publications for the latest information on mainstream resources (food stamps, SSI, SSDI, TANF, substance abuse programs) that are available to program participants. Information is shared by email to CoC members, Fulton County Department of Community Development's various Divisions, and at the membership meetings. Providers are also encouraged to share program updates. Examples of providers who have provided updates are the Housing Authority of Fulton County, mental health and substance abuse programs, veteran services, etc.

2) The Homeless Assessment Center staff provides information about health insurance enrollment programs, facilitates referrals, and assists with the completion of applications. The staff also provides referrals to the State Children's Health Insurance Program (SCHIP/PeachCare), Medicaid, and private health insurance providers. As part of this application, the Fulton County CoC received hundreds of thousands of dollars in leveraging from healthcare organizations, which provide assistance to patients they see in enrolling in health insurance. Recovery Consultants of Atlanta is a 330 FQHC with a Healthcare for the Homeless seaside and they operate a mobile health clinic that also assists people with health insurance and benefits navigation.

3) The CoC works with RCA, DBHDD, and Department of Family and Children Services (DFACS) to stay updated on benefits and processes. Regular learning opportunities are provided and the CoC will use some of its planning dollars under this NOFO to further enhance its professional development options for Homeless Division Staff and CoC partner agencies.

4) The CoC also encourages providers to pursue SOAR certification through regular notifications of training opportunities. There is an online training and Georgia TA provider that works with those who have SOAR certification to ensure they are adhering to best practices.

3A. New Projects With Rehabilitation/New Construction Costs

The CoC Special NOFO page provides HUD-approved resources to assist you in completing the Special NOFO CoC Application, including:

- Special Notice of Funding Opportunity to Address Unsheltered and Rural Homelessness
- 24 CFR part 578
- Special NOFO CoC Application Navigational Guide
- Section 3 Resources
- Frequently Asked Questions

3A-1.	Rehabilitation/New Construction Costs–New Projects. (Rural Set Aside Only).	
	Special NOFO Section VII.A.	
	If the answer to the question below is yes, you must upload the CoC Letter Supporting Capital Costs attachment to the 4A. Attachments Screen.	
	Is your CoC requesting funding for any new project(s) under the Rural Set Aside for housing rehabilitation or new construction costs?	No

3B. Serving Persons Experiencing Homelessness as Defined by Other Federal Statutes

The CoC Special NOFO page provides HUD-approved resources to assist you in completing the Special NOFO CoC Application, including:

- Special Notice of Funding Opportunity to Address Unsheltered and Rural Homelessness
- 24 CFR part 578
- Special NOFO CoC Application Navigational Guide
- Section 3 Resources
- Frequently Asked Questions

3B-1.	Designating SSO/TH/Joint TH and PH-RRH Component Projects to Serving Persons Experiencing Homelessness as Defined by Other Federal Statutes. (Rural Set Aside Only)	
	Special NOFO Section VII.C.	

Is your CoC requesting to designate one or more of its SSO, TH, or Joint TH and PH-RRH component projects to serve families with children or youth experiencing homelessness as defined by other Federal statutes?	No
--	----

3B-2.	Serving Persons Experiencing Homelessness as Defined by Other Federal Statutes. (Rural Set Aside Only)	
	Special NOFO Section VII.C.	
	You must upload the Project List for Other Federal Statutes attachment to the 4A. Attachments Screen.	
	If you answered yes to question 3B-1, describe in the field below:	
	1. how serving this population is of equal or greater priority, which means that it is equally or more cost effective in meeting the overall goals and objectives of the plan submitted under Section 427(b)(1)(B) of the Act, especially with respect to children and unaccompanied youth than serving the homeless as defined in paragraphs (1), (2), and (4) of the definition of homeless in 24 CFR 578.3; and	
	2. how your CoC will meet requirements described in Section 427(b)(1)(F) of the Act.	

(limit 2,500 characters)

N/A

4A. Attachments Screen For All Application Questions

Please read the following guidance to help you successfully upload attachments and get maximum points:

- | | | |
|--|----|---|
| | 1. | You must include a Document Description for each attachment you upload; if you do not, the Submission Summary screen will display a red X indicating the submission is incomplete. |
| | 2. | You must upload an attachment for each document listed where 'Required?' is 'Yes' |
| | 3. | We prefer that you use PDF files, though other file types are supported—please only use zip files if necessary. Converting electronic files to PDF, rather than printing documents and scanning them, often produces higher quality images and reduces file size. Many systems allow you to create PDF files as a Print Option. If you are unfamiliar with this process, you should consult your IT Support or search for information on Google or YouTube. |
| | 4. | Attachments must match the questions they are associated with. |
| | 5. | Only upload documents responsive to the questions posed—including other material slows down the review process, which ultimately slows down the funding process. |
| | 6. | If you cannot read the attachment, it is likely we cannot read it either.
- We must be able to read the date and time on attachments requiring system-generated dates and times, (e.g., a screenshot displaying the time and date of the public posting using your desktop calendar; screenshot of a webpage that indicates date and time).
- We must be able to read everything you want us to consider in any attachment. |
| | 7. | Open attachments once uploaded to ensure they are the correct attachment for the required Document Type. |

Document Type	Required?	Document Description	Date Attached
1B-1. Local Competition Announcement	Yes	GA-502 Local Comp...	10/18/2022
1B-2. Local Competition Scoring Tool	Yes	GA-502 Local Comp...	10/18/2022
1B-3. Notification of Projects Rejected-Reduced	Yes	GA-502 Notificati...	10/18/2022
1B-3a. Notification of Projects Accepted	Yes	GA-502 Notificati...	10/18/2022
1B-4. Special NOFO CoC Consolidated Application	Yes		
3A-1. CoC Letter Supporting Capital Costs	No		
3B-2. Project List for Other Federal Statutes	No		
P-1. Leveraging Housing Commitment	No	GA-502 Leveraging...	10/18/2022
P-1a. PHA Commitment	No	GA-502 PHA Commit...	10/18/2022
P-3. Healthcare Leveraging Commitment	No	GA-502 Healthcare...	10/18/2022
P-9c. Lived Experience Support Letter	No	GA-502 Lived Expe...	10/18/2022
Plan. CoC Plan	Yes	GA-502 CoC Plan	10/18/2022

Attachment Details

Document Description: GA-502 Local Competition Deadline

Attachment Details

Document Description: GA-502 Local Competition Scoring Tool

Attachment Details

Document Description: GA-502 Notification of Projects Rejected-
Reduced

Attachment Details

Document Description: GA-502 Notification of Projects Accepted

Attachment Details

Document Description: Fulton County CoC Special NOFO Application

Attachment Details

Document Description:

Attachment Details

Document Description:

Attachment Details

Document Description: GA-502 Leveraging Housing Commitment

Attachment Details

Document Description: GA-502 PHA Commitment

Attachment Details

Document Description: GA-502 Healthcare Leveraging Commitment

Attachment Details

Document Description: GA-502 Lived Experience Support Letter

Attachment Details

Document Description: GA-502 CoC Plan

Submission Summary

Ensure that the Special NOFO Project Priority List is complete prior to submitting.

Page	Last Updated
1A. CoC Identification	10/17/2022
1B. Project Review, Ranking and Selection	10/17/2022
2A. System Performance	10/17/2022
2B. Coordination and Engagement	10/17/2022
2C. Coordination and Engagement–Con't.	10/17/2022
3A. New Projects With Rehab/New Construction	No Input Required
3B. Homelessness by Other Federal Statutes	10/17/2022
4A. Attachments Screen	Please Complete
Submission Summary	No Input Required

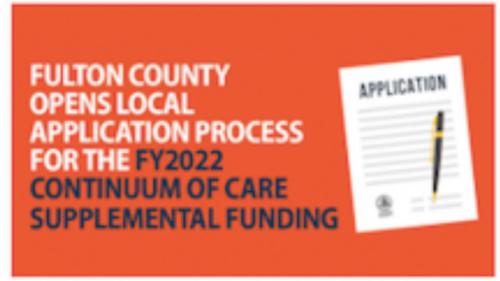
*1B-1. Web Posting of Your CoC Local Competition Deadline–Advance Public Notice. (All Applicants) Special NOFO Section VII.B.1.b.
CoC: GA 502*

Includes all public postings on August 29, 2022:

- *Fulton County CoC Web Page Posting*
- *Press Release to Fulton County Distribution List and News Section of Web Site*

Fulton Home > News >

Fulton County Opens Local Application Process for the FY2022 Continuum of Care Supplemental Funding



FULTON COUNTY OPENS LOCAL APPLICATION PROCESS FOR THE FY2022 CONTINUUM OF CARE SUPPLEMENTAL FUNDING

August 29, 2022

SHARE THIS STORY [Facebook] [Twitter] [Email] [Reddit]

The Fulton County Department of Community Development, Homeless Division (DCD), as the collaborative applicant for the GA-502 Fulton County Continuum of Care (COC) has released the FY2022 Supplemental Notice of Funding Opportunity (NOFO) project applications.

The US Department of Housing and Urban Development (HUD) released the FY2022 COC Supplemental NOFO on June 22, 2022. Through this funding, proposed projects must meet priorities set by the US Department of Housing and Urban Development. Those priorities include unsheltered homelessness, involving a broad array of stakeholders in the COC's efforts to reduce homelessness (partnering with housing, health, and service agencies), advancing equity, and using the housing first approach.

All application components for the FY2022 Supplemental NOFO are due by Monday, September 19, 2022, at 5:00 p.m.

Applicants may view the Fulton County application and timeline at <https://www.fultoncountyga.gov/inside-fulton-county/fulton-county-departments/community-development/homeless-services>. Also, [click here](#) to read the HUD notice of funding opportunity.

The Fulton County Department of Community Development will also be recruiting volunteers to join a Lived Experience Panel that will provide Fulton County with insight and feedback on meeting the needs of the homeless. In addition, the panel will assist with the reviewing of the County's application. To qualify, individuals must be considered as homeless, formerly homeless, or know someone with homeless lived experience? Interested individuals should [click](#)

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Due to Fulton County facility closures and schedule changes related to the covid-19 pandemic, the Fulton County Department of Community Development will host virtual technical assistance workshops on the following dates:

Workshop 1: Tuesday, September 6, 2022
1:00 p.m. - 2:30 p.m.
Click here to register: <https://zoom.us/meeting/register/tjckf-mqrjovEtjemV2Ii7gXzATpHxKuPG8V>

Workshop 2: Wednesday, September 7, 2022
9:00 a.m. - 10:30 a.m.
Click here to register: <https://zoom.us/meeting/register/tjEld-yprzsrH9IKI-vP0ASpK3ySlm0OYVwK>

Advance registration is strongly encouraged. Registered participants will receive a meeting confirmation.

All application components for the FY2022 COC supplemental NOFO's are due by Monday, September 19, 2022, at 5:00 p.m.

[View Timeline](#)
[View Application](#)

NEWS RELEASE

Department of External Affairs

MEDIA CONTACT: Erica Miller
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<https://twitter.com/FultonInfo>
<https://www.facebook.com/FultonInfo>
Monday, August 29, 2022



FULTON COUNTY GOVERNMENT

Fulton County Opens Local Application Process for the FY2022 Continuum of Care Supplemental Funding

This opportunity addresses unsheltered and rural homelessness.

ATLANTA – The Fulton County Department of Community Development, Homeless Division (DCD), as the collaborative applicant for the GA-502 Fulton County Continuum of Care (COC) has released the FY2022 Supplemental Notice of Funding Opportunity (NOFO) project applications.

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For more Fulton County news, sign up for the weekly e-newsletter #OneFulton at <https://goo.gl/Nb1L84>. You can also visit Fulton County's website at www.fultoncountyga.gov or connect with Fulton County government on Twitter at @FultonInfo or Facebook at @fultoninfo.

###

*1B-2. Project Review and Ranking Process Your CoC Used in Its Local Competition. (All Applicants) Special NOFO Section VII.B.1.a.
CoC: GA 502*

Question	Score Matrix
<p>a) Applicant understands the Housing First Philosophy and its low barrier approach; describe a solid plan to implement this philosophy and approach within the project. (5 points)</p>	<ul style="list-style-type: none"> • 5 Points: Strong plan that has been operational 2 or more years. • 3 Points: New plan that has been operational less than 2 years. • 1 Points: New plan that will be operational in 2022
<p>b) Describe how the proposed project will serve individuals and families experiencing homelessness with severe service needs (5 points)</p>	<ul style="list-style-type: none"> • 5 Points: fully explains how the proposed project will serve individuals and families experiencing severe service needs • 3 Points: partially explains how the proposed project will serve individuals and families experiencing severe service needs • 1 point: Does not explain how the project will serve individuals and families experiencing severe service needs
<p>c) Describe experience with proposed project type and homeless population or other relevant/related supportive service expertise, especially with housing insecure or homeless households. Describe how the proposed project is consistent with the CoC's plan for serving individuals and families experiencing severe service needs (10 points)</p>	<ul style="list-style-type: none"> • 10 Points: Extensive (5+ years) experience with proposed project type • 5 Points: 2 to 4 years' experience with the proposed project type • 2 Points: Less than 2 years of experience for the proposed project type
<p>d) Describe/demonstrate the capacity to appropriately manage state/federal funds and to leverage other funding (5 points)</p>	<ul style="list-style-type: none"> • 5 Points: Response is clear and concise; financial statements/IRS Form 990 are current (without concerns); board consists of volunteer/ diverse members; applicant has experience administering federal funds; • 3 Points: Response is adequate; financial statements/IRS Form 990 are current (any concerns addressed); board consists of volunteer/ diverse members; applicant has

	<p>experience administering government funds; and there are no match/leveraging concerns for reaching capacity</p> <ul style="list-style-type: none"> • 1 Point: Response unclear and leaves unanswered questions; financial statements and/or IRS Form 990 are not current (with concerns); board consists of local volunteer/diverse members; applicant has experience administering grant funds; and/or there are match/leveraging concerns for reaching capacity <p>Response and required documentation does not demonstrate experience or capacity to carry out project = 0 (May be rejected by the review team)</p> <p>*Local government applicants (county or municipality) should receive full points for this criteria provided that match has been adequately demonstrated.</p> <p>Applicants with open (unresolved) monitoring findings or concerns from HUD, Fulton County, or any other governmental or foundation funder, that doesn't demonstrate a satisfactory corrective plan of action may lose additional points or be determined not to meet threshold.</p>
<p>e) Describes how the PSH or RRH project will utilize housing subsidies or subsidized housing units not funded through ESG or COC. If applicant plans to leverage housing resources, will at least 50% of participants be served in Non-CoC, Non-ESG units? (5 points)</p>	<ul style="list-style-type: none"> • 5 points: Applicants demonstrate partnerships exist at or above 50% • 3 points: Applicant demonstrates partnerships exist, but 50% not demonstrated • 0 points: No partnerships exist
<p>f) Describe how the PSH or RRH project will utilize healthcare resources to help participants. Value of Healthcare services</p>	<ul style="list-style-type: none"> • 5 points: Applicant demonstrates partnerships exist at or above 50%

<p>provided is equal to at least 50% of proposed funding requested. (5 points)</p>	<ul style="list-style-type: none"> • 3 points: Applicant demonstrates partnerships exists, but 50% not demonstrated • 1: No partnerships exist
<p>g) Describe the organizational infrastructure and administrative/financial capacity to deliver the project as proposed. Provide copies of operational policies (5 points)</p>	<ul style="list-style-type: none"> • 5 Points: Organization operational policies are relevant, up to date, and addresses infrastructure and financial management. • 3 Points: Organization operational policies are relevant, have been updated in the last 2 years. • 1 Point: Organization operational policies last update was 2 or more years.
<p>h) Describe collaboration with other community partners to expand resources available to clients within the program. (5 points)</p>	<ul style="list-style-type: none"> • 5 Points: Describe 5 or more partnerships • 3 Points: Describe 2 to 4 partnerships • 1 Point: Describe 1 partnership • 0 Points: Does not describe any partnerships
<p>i) Program design includes (1) provision of appropriate housing, and the type, scale, and location of the housing are adequate to meet the needs of the program participants described to be served.</p> <p>Includes meaningful (2) evaluation, mention of whether housing units are already secured, and cultural/linguistic competency. (3) Program design is fully described, accessible, and appropriate to the project proposed and fits the needs of the target population. (4) Core outcomes are discussed (exs: stable housing, education, employment, and social-emotional wellbeing/community connections). (10 points + an additional 5 points if the units are demonstrated within this section to already be secured)</p>	<ul style="list-style-type: none"> • 10 Points: Program design meets all criteria and demonstrates 5 or more years of service • 5 Points: Program design meets 80% of criteria • 2 Points: Program design meets 79% or less of criteria • 5 Bonus Points: Units are secured

<p>j) Describe how the project will incorporate lived experience of homelessness in organizational governance, as well as in program design, implementation (including staffing) and evaluation/improvement. Includes discussion of compensation for expertise if that is applicable within the program. (5 points)</p>	<ul style="list-style-type: none"> • 5 Points: Program design incorporates lived experience of homelessness in all criteria for 3 or more years • 3 Points: Program design incorporates lived experience of homeless in all criteria for 1 to 2 years • 1 Point: Program design incorporates lived experience of homeless in all criteria for less than one year • 0 Point: Program design does not incorporate lived experience of homeless
<p>k) There is a reasonable timeframe to plan and implement the project and a quality staffing plan sufficient to implement proposed activities; includes justification of caseload range for each direct services position and description of strategies to ensure staff have lived experience of homelessness and/or reflect the identities of prioritized populations (10 points)</p>	<ul style="list-style-type: none"> • 10 Points: Demonstrates a reasonable implementation timeframe and quality staffing plan. • 5 Points: Demonstrates an average implementation timeframe and staffing plan • 1 Point: Provided unattainable time plan and insufficient staffing plan
<p>l) Proposed Supportive Services are adequate to support the target population; the strategies to and level of focus on priority subpopulations is described (10 points)</p>	<ul style="list-style-type: none"> • 10 Points: Supportive services met or exceed the need for the target population. • 5 Points: Proposed supportive services are average and meet the need for the target population. • 1 Point: Proposed supportive services are inadequate and does not meet the need of the target population.
<p>m) Budget costs are reasonable, competitive and activities listed are eligible. Include information on local and state cost comparison to manage similar programs. (10 points)</p>	<ul style="list-style-type: none"> • 10 Points: Costs are reasonable, competitive and activities listed are eligible. • 5 Points: Costs are mostly reasonable, and 90 percent of activities are eligible. • 1 Point: Cost are not reasonable or competitive
<p>n) Letters of support from at least one collaborating agency, specifically housing and healthcare agencies, is submitted at the</p>	<ul style="list-style-type: none"> • 5 points: Provided five or more collaborative support letters.

<p>time of application submission (these letters are excluded from page count requirements and should be attachments separate from the application). No letters will be accepted after the application deadline. (5 points)</p>	<ul style="list-style-type: none"> • 3 points: Provided 2 to 4 collaborative support letters. • 1 point: Provided 1 collaborative support letter.
<p>o) Explain how program aligns with Fulton County's 2020-2024 Consolidated Plan goals. (3 points)</p>	<ul style="list-style-type: none"> • 3 points: Detailed examples of how program aligns with Consolidated Plan. • 2 points: General examples of how program aligns with Consolidated Plan. • 0 points: Example not provided.
<p>p) Project proposes PSH or TH-RRH, which is prioritized by the Fulton County CoC (5 points)</p>	<ul style="list-style-type: none"> • 5 points: Project is in the PSH or TH-RRH category • 0 points: Project is not in the PSH or TH-RRH category

Rank #	Applicant Name	Project Name	Project type	Total CoC Request (\$)	Cumulative Total (\$)	Application Points	Percent Score
Recommended Projects							
1	Nicholas House	Homeless to Homes (H2H)	RRH	663,348.25	663,348.25	97.9	91%
2	Christian City	Christian City's Healthy Families Solving Severe Service Needs	RRH	1,113,750.00	1,777,098.25	91.7	85%
3	Fulton County Board of Commissioners	Fulton County CoC Unsheltered Planning Project FY22	Planning	55,040.73	1,832,138.98	N/A	N/A
Rejected Projects (Did not Score above 80 threshold as noted in RFP)							
4	HomeStretch	HomeStretch, Inc. Supportive Housing Program	Joint TH-RRH	250,000	250,000	73.9	68%
5	Investors Academy	The Investors Academy, Inc.	PSH	562,200	812,200	63.8	59%

*1B-3. Projects Rejected/Reduced–Notification Outside of e-snaps. (All Applicants)Special
NOFO SectionVII.B.1.b.
CoC: GA 502*

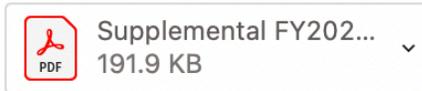
Notification of Declination



⊗ **Butler, Dawn** <Dawn.Butler@fultoncountyga.gov>

Monday, October 3, 2022 at 5:09 PM

To: Talayla Parker, HomeStretch -; **Cc:** Wilson, Stanley; Edwards, Eric; ⊗ Brooke Cowen ▾



[Download All](#) · [Preview All](#)

Dear Talayla Parker,

Thank you for applying to Fulton County's CoC for consideration of inclusion in the Fulton County GA-502 CoC's application submission in response to the United States Department of Housing and Urban Development 2022 Continuum of Care Supplemental Notice of Funding Opportunity.

I am writing to inform you that your 2022 submission was not recommended for inclusion in the CoC's application. The attached letter provides additional specifics on our decision and the CoC's appeal timeline.

We are appreciative of your work in the community.

Thanks,

Dawn Butler

	<p>Dawn Butler Division Manager Health & Human Services, Department of Community Development 137 Peachtree Street SW • Atlanta, Georgia 30303 ☎ Office: 404.612.0746 • Mobile: 404.808.4150 ✉ Dawn.Butler@fultoncountyga.gov Connect with the County: Website Facebook Twitter Instagram FGTV #OneFulton E-News</p>
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GA-502 Fulton County Continuum of Care

October 3, 2022

Talaya Parker
HomeStretch
89 Grove Way
Roswell, GA 30075

Dear Ms. Parker:

After a careful review of your Department of Housing and Urban Development (HUD) Continuum of Care (CoC) Application for the Special Notice of Funding Opportunity (Special NOFO) to Address Unsheltered and Rural Homelessness, it was determined it did not qualify for a recommendation for funding. Specifically, the application ask did not meet the CoC's Transitional Housing/Rapid Re-Housing criteria.

If you wish to appeal the decision, please send the request in writing to fultoncountynofa@sfg-inc.net. The appeal process starts on October 5, 2022 and ends on October 12, 2022.

If you have questions or need additional information, please contact me at Dawn.Butler@fultoncountyga.gov.

Thank you for submitting a proposal and for your support of Fulton County's most vulnerable citizens.

Sincerely,

Dawn Butler

Dawn Butler
Division Manager

cc: Stanley Wilson, Director, Department of Community Development

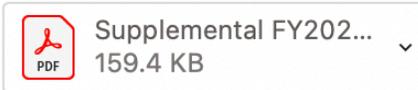
Notice of Declination



⊗ **Butler, Dawn** <Dawn.Butler@fultoncountyga.gov>

Monday, October 3, 2022 at 5:06 PM

To: montra@investorsacademyyouth.com; **Cc:** Wilson, Stanley; Edwards, Eric; ⊗ Brooke Cowen ▾



[Download All](#) • [Preview All](#)

Dear Montra McKenzie,

Thank you for applying to Fulton County's CoC for consideration of inclusion in the Fulton County GA-502 CoC's application submission in response to the United States Department of Housing and Urban Development 2022 Continuum of Care Supplemental Notice of Funding Opportunity.

I am writing to inform you that your 2022 submission was not recommended for inclusion in the CoC's application. The attached letter provides additional specifics on our decision and the CoC's appeal timeline.

We are appreciative of your work in the community.

Thanks,

Dawn Butler

	<p>Dawn Butler Division Manager Health & Human Services, Department of Community Development 137 Peachtree Street SW • Atlanta, Georgia 30303 ☎ Office: 404.612.0746 • Mobile: 404.808.4150 ✉ Dawn.Butler@fultoncountyga.gov Connect with the County: Website Facebook Twitter Instagram FGTV #OneFulton E-News</p>
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GA-502 Fulton County Continuum of Care

October 3, 2022

Montra' McKenzie
Investors Academy
122 Howell Drive SW
Atlanta, GA 30331

Dear Ms. McKenzie:

After a careful review of your Department of Housing and Urban Development (HUD) Continuum of Care (CoC) Application for the Special Notice of Funding Opportunity (Special NOFO) to Address Unsheltered and Rural Homelessness, it was determined it did not qualify for a recommendation for funding. Specifically, the application ask did not meet the CoC's Permanent Supportive Housing criteria.

If you wish to appeal the decision, please send the request in writing to fultoncountynofa@sfg-inc.net. The appeal process starts on October 5, 2022 and ends on October 12, 2022.

If you have questions or need additional information, please contact me at Dawn.Butler@fultoncountyga.gov.

Thank you for submitting a proposal and for your support of Fulton County's most vulnerable citizens.

Sincerely,

Dawn Butler

Dawn Butler
Division Manager

cc: Stanley Wilson, Director, Department of Community Development

Rejected Projects (Did not Score above 80 threshold as noted in RFP)

4	HomeStretch	HomeStretch, Inc. Supportive Housing Program	Joint TH-RRH	250,000	250,000	73.9	68%
5	Investors Academy	The Investors Academy, Inc.	PSH	562,200	812,200	63.8	59%

*Attachment 1B-3a. Projects Accepted–Notification Outside of e-snaps. (All Applicants) Special
NOFO Section VII.B.1.b.
CoC: GA 502*

Congratulations



⊗ **Butler, Dawn** <Dawn.Butler@fultoncountyga.gov>

Monday, October 3, 2022 at 4:58 PM

To: bcole@christiancity.org; **Cc:** Wilson, Stanley; Edwards, Eric; ⊗ Brooke Cowen ▾



[Download All](#) • [Preview All](#)

Greetings Blue Cole,

It gives us great pleasure to share that the Christian City project application was approved for submission to HUD to provide services in the Fulton County Continuum of Care's jurisdiction- all Fulton County municipalities, except Atlanta.

The attached notification letter list the next steps. Please kindly follow the instructions and let us know if you have questions or require additional direction.

Thanks,

Dawn Butler

	<p>Dawn Butler Division Manager Health & Human Services, Department of Community Development 137 Peachtree Street SW • Atlanta, Georgia 30303 ☎ Office: 404.612.0746 • Mobile: 404.808.4150 ✉ Dawn.Butler@fultoncountyga.gov Connect with the County: Website Facebook Twitter Instagram FGTV #OneFultonE-News</p>
--	--



GA-502 Fulton County Continuum of Care

October 3, 2022

Blue Cole
Christian City
7345 Red Oak Road
Union City GA, 30291

Dear Mr. Cole,

I am writing to inform you that Christian City's Healthy Families Solving Severe Service Needs project will be submitted to the United States Department of Housing and Urban Development (HUD) for consideration in the amount of \$1,113,750.00.

Next Steps

- Submit project application in e-snaps by October 12, 2022.
- Project funding ask cannot exceed the aforementioned recommended amount.
- October 12, 2022, will be the final review of all project applications in e-snaps for compliance. Your review of your project submission to ensure accuracy and completeness in advance of this date is encouraged.

Resources

Click the links below to access information on E-snaps and other resources to assist you with a successful project submission.

- HUD Exchange <https://www.hudexchange.info>
- Hud CoC Program <https://www.hudexchange.info/programs/coc/>
- E-snaps <https://esnaps.hud.gov>
- HUD Ask a Question <https://www.hudexchange.info/program-support/my-question>

Thank you, please email fultoncountynofa@sfg-inc.net if you have questions or need additional information.

Sincerely,

Dawn Butler

Dawn Butler, Division Manager

cc: Stanley Wilson, Director, Department of Community Development

Congratulations



⊗ **Butler, Dawn** <Dawn.Butler@fultoncountyga.gov>

Monday, October 3, 2022 at 4:57 PM

To: Jannan Thomas; **Cc:** Wilson, Stanley; Edwards, Eric; ⊗ Brooke Cowen ▾



[Download All](#) · [Preview All](#)

Greetings Jannan Thomas,

It gives us great pleasure to share that the Nicholas House project application was approved for submission to HUD to provide services in the Fulton County Continuum of Care's jurisdiction- all Fulton County municipalities, except Atlanta.

The attached notification letter list the next steps. Please kindly follow the instructions and let us know if you have questions or require additional direction.

Thanks,

Dawn Butler

	<p>Dawn Butler Division Manager Health & Human Services, Department of Community Development 137 Peachtree Street SW • Atlanta, Georgia 30303 ☎ Office: 404.612.0746 • Mobile: 404.808.4150 ✉ Dawn.Butler@fultoncountyga.gov Connect with the County: Website Facebook Twitter Instagram FGTV #OneFulton E-News</p>
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GA-502 Fulton County Continuum of Care

October 3, 2022

Jannan Thomas
Nicholas House
P.O. Box 15577
Atlanta, GA 30333

Dear Ms. Thomas,

I am writing to inform you that Nicholas House's Homeless to Homes (H2H) project will be submitted to the United States Department of Housing and Urban Development (HUD) for consideration in the amount of \$663,348.25.

Next Steps

- Submit project application in e-snaps by October 12, 2022.
- Project funding ask cannot exceed the aforementioned recommended amount.
- October 12, 2022, will be the final review of all project applications in e-snaps for compliance. Your review of your project submission to ensure accuracy and completeness in advance of this date is encouraged.

Resources

Click the links below to access information on E-snaps and other resources to assist you with a successful project submission.

- HUD Exchange <https://www.hudexchange.info>
- Hud CoC Program <https://www.hudexchange.info/programs/coc/>
- E-snaps <https://esnaps.hud.gov>
- HUD Ask a Question <https://www.hudexchange.info/program-support/my-question>

Thank you, please email fultoncountynof@sfg-inc.net if you have questions or need additional information.

Sincerely,

Dawn Butler

Dawn Butler, Division Manager

cc: Stanley Wilson, Director, Department of Community Development

Rank #	Applicant Name	Project Name	Project type	Total CoC Request (\$)	Cumulative Total (\$)	Application Points	Percent Score
Recommended Projects							
1	Nicholas House	Homeless to Homes (H2H)	RRH	663,348.25	663,348.25	97.9	91%
2	Christian City	Christian City's Healthy Families Solving Severe Service Needs	RRH	1,113,750.00	1,777,098.25	91.7	85%
3	Fulton County Board of Commissioners	Fulton County CoC Unsheltered Planning Project FY22	Planning	55,040.73	1,832,138.98	N/A	N/A

P-1a. Development of New Units and Creation of Housing Opportunities–Leveraging Housing.
Special NOFO Section VII.B.4.a.1.



October 17, 2022

Norm Suchar
US Department of Housing and Urban Development
Office of Special Needs Assistance Programs
451 7th Street SW
Washington, DC 20410

Dear Mr. Suchar,

Christian City is pleased to be a part of Fulton County Continuum of Care's Supplemental NOFO to Address Unsheltered Homeless Application. As part of our project *Christian City's Healthy Families Solving Severe Service Needs* have proposed to serve 40 families through PH-RRH. At least 50% or 20 families will be placed in units that are not CoC-funded. This is the first year that Christian City has applied for CoC project funding and our organization has a long history of placing individuals and families in non-CoC or ESG funded units throughout Fulton County. We anticipate placing families in the following properties: two on-campus cottages, each hosting 12 eligible female participants, and two single family residences located less than a mile from our main campus. The Yates property will house 10 male participants. Each of these units are owned by Christian City, and currently under renovation, with completion dates in the next 120 days. We anticipate adding additional off-campus units through the tireless work of our staff, and our Healthy Families Housing Navigator. Future on-campus plans include the construction of up to 4 additional residential units on the Yates property. We also have designated funds, provided to Christian City by our generous donors, that provides for motel/hotel vouchers housing vouchers.

We are excited to partner with the Fulton County Board of Commissioners and Fulton County Continuum of Care to serve unsheltered individuals and families with severe service needs in Fulton County.

Sincerely,

Keith Horton, Ed.D.
President/CEO



10/14/2022

Norm Suchar
US Department of Housing and Urban Development
Office of Special Needs Assistance Programs
451 7th Street SW
Washington, DC 20410

Dear Mr. Suchar,

Nicholas House is pleased to be a part of Fulton County Continuum of Care's Supplemental NOFO to Address Unsheltered Homeless Application. As part of our project Homeless to Homes (H2H) we have proposed to serve at least 30 families through PH-RRH. At least 50% or 15 families will be placed in units that are not CoC-funded. This is the first year that Nicholas House has applied for CoC project funding and our organization has a long history of placing individuals and families in non-CoC or ESG funded units throughout Fulton County. Nicholas House doesn't own any properties, but we have placed families in the following apartment complexes that are located in Fulton County, outside of the City of Atlanta. We anticipate given these as options for future families to consider as we help them search for housing: UTOY Springs Apartments, Washington Gardens APT, Reserve at Birch Creek, Southwood Vista, Greenbriar Common, Landing Square Multi Family, Crstal Townhomes LLC, South Hampton Estates, Bolden Point Apartments, TEP Biscayne Apartments, Crystal at Camp Creek

We are excited to partner with the Fulton County Board of Commissioners and Fulton County Continuum of Care to serve unsheltered individuals and families with severe service needs in Fulton County.

Sincerely,

A handwritten signature in blue ink that reads "Jannan Thomas". The signature is fluid and cursive, with the first name "Jannan" being more prominent and the last name "Thomas" following in a similar style.

Jannan Thomas
Executive Director



**DOING
THE MOST
GOOD®**

William Booth, *Founder*
 Brian Peddle, *General*
 Commissioner Kelly Igleheart, *Territorial Commander*
 Major Al Newsome, *Divisional Commander*
 Major Thomas McWilliams, *Metro Atlanta Area Commander*
 Major Stacie McWilliams, *Metro Atlanta Area Commander*

Advisory Board

- Anthony (Tony) Burger
Chairman
- Edward (Tom) Summers
Immediate Past Chairman
- Thomas E. Abernathy, IV
Craig Arnold
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James (Jim) Baker
Robert (Todd) Barnaby
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Manon Brochu
Bill Byron Concevitch
Christopher Conlin
John W. Fowler
Amy Glennon
James B. Gurley
Kevin Kastner
Robert (Bob) Kesterton
Thad D. King
Rep. Dewey McClain
Tate McKee
Dawn G. Menear
James R. Neill
Heather Prill
Thomas Prior
Joel (Austin) Pugmire
Jeff Sheehan
Lynette Eaddy Smith
Dr. David T. Watson

LIFE MEMBERS

- Maryann Friend Gillespie
- Harry V. Lamon, Jr.
- L. Barry Teague
- Neely Young

EMERITUS MEMBERS

- Hugh Peterson, Jr.
- Lee Piper
- Neal Purcell
- Sandy Purdie

EX-OFFICIO MEMBERS

- Scott Chatham
- Tonya Cheek
- Greg Smith
- Mark Willis

October 17, 2022

Norm Suchar
 US Department of Housing and Urban Development
 Office of Special Needs Assistance Programs
 451 7th Street SW
 Washington, DC 20410

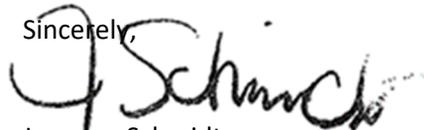
Dear Mr. Suchar,

The Salvation Army is pleased to support the Fulton County Continuum of Care’s Supplemental NOFO to Address Unsheltered Homeless Application. Located in district xx (469 Marietta Street, NW, Atlanta, GA 30313, our Veterans Homeless and Housing Services Program serves 250 veterans annually. Our organization has a long history of placing individuals and families in non-CoC or ESG funded units throughout Fulton County.

Specifically, Salvation Army has 210 emergency beds in our shelter and 78 beds available in our Veterans on the Move program available and we anticipate placing more veterans in available properties within Fulton County. We also coordinate with Partners for Home.

We are excited to partner with the Fulton County Board of Commissioners and Fulton County Continuum of Care to serve unsheltered individuals and families with severe service needs in Fulton County.

Sincerely,



Janeane Schmidt
 Director of Social Services, Metro Atlanta Area

P-1b. Development of New Units and Creation of Housing Opportunities—PHA Commitment.
Special NOFO Section VII.B.4.a.1.



10/13/2022

Norm Suchar
US Department of Housing and Urban Development
Office of Special Needs Assistance Programs
451 7th Street SW
Washington, DC 20410

Dear Mr. Suchar,

The Housing Authority of Fulton County (HAFC) is pleased to support the Fulton County GA-502 Continuum of Care's application under HUD's Supplemental NOFO to Address Unsheltered Homelessness. As part of the application process, the Fulton County Continuum of Care has engaged local PHAs in conversations to discuss best practices around CoC-PHA engagement and we are looking forward to collaborating with the CoC under on this project.

The Housing Authority of Fulton County is committed to working with the CoC to pair vouchers with CoC-funded supportive services. In addition, HAFC will work with the CoC and other stakeholders to develop a prioritization plan for a potential allocation of Stability Vouchers or a preference for general admission to HCV program through the coordinated entry process for individuals and families experiencing homelessness, at risk of homelessness, or fleeing or attempting to flee domestic violence, dating violence, sexual assault, or stalking.

We look forward to working with the Fulton County Continuum of Care and its member agencies to end homelessness in Fulton County, Georgia.

Sincerely,

A handwritten signature in blue ink, appearing to read 'Lolita Grant', with a long horizontal flourish extending to the right.

Lolita Grant, CPA
Interim Executive Director

Board of Commissioners

Antavius Weems
Board Chair

Barbara Duffy
Vice-Chair

Claudia Colichon
Assistant Secretary

Earl Calloway

Stuart Canzeri

Leonard Morrow

Lamar White

Debra Allen

James Hank Harper Jr.

P. Andrew Patterson
General Counsel

Lolita Grant
Interim Executive Director

"We're Building Something Better"

P-2. Leveraging Healthcare Resources–New PSH/RRH Project
Special NOFO Section VII.B.4.b.



October 4, 2022

Mr. Norm Suchar
US Department of Housing and Urban Development
Office of Special Needs Assistance Programs
451 7th Street SW
Washington, DC 20410

Dear Mr. Suchar,

Please accept this letter of commitment for the application being submitted by Fulton County Continuum of Care for the Department of Housing and Urban Development (HUD) Continuum of Care (CoC) Application for the Special Notice of Funding Opportunity (Special NOFO) to Address Unsheltered and Rural Homelessness. The application will meet priorities set by the U.S. Department of Housing and Urban Development and include using the Housing First approach, reducing unsheltered homelessness, partnering with Housing, Health and Service Agencies, racial equity, ending homelessness for all persons, and improving system performance.

Fulton County Department of Behavioral Health and Developmental Disabilities provides services for adults with intellectual and developmental disabilities, behavioral health services for adults, and behavioral health services for children, adolescents, and emerging adults. Specifically, Fulton County Department of Behavioral Health and Developmental Disabilities collaborates with the Fulton County Continuum of Care to provide services for men, women, and adolescents who meet eligibility requirements and request services when accessing Fulton County Coordinated Entry Services provided by Gateway Center and provides referrals, when appropriate.

As evidence of Fulton County Department of Behavioral Health and Developmental Disabilities' commitment to this project, we will provide access to behavioral health outpatient services to include but not limited to: case management, Psychiatric services, Nursing services, individual, family, and group therapy, and peer support to all residents of Fulton County deemed as a qualified participants. These services are valued at approximately \$8,000,000 annually.

As part of a large network of individuals, agencies, and service providers, it is Fulton County Department of Behavioral Health and Developmental Disabilities' distinct pleasure to participate in this project with Fulton County Continuum of Care.

Sincerely,

A handwritten signature in black ink, appearing to read "L. Foster", written over a light blue horizontal line.

Latrina Foster
Director



Main Office: 3423 Covington Dr. Ste B, Decatur, GA 30032 | 404.289.0313 ☎ 404.289.0314 F
Health Center: 4229 Snapfinger Woods Dr., Decatur, GA 30035 | 404.286.9252 ☎ 404.286.9253 F

October 13, 2022

Norm Suchar
US Department of Housing and Urban Development
Office of Special Needs Assistance Programs
451 7th Street SW
Washington, DC 20410

Dear Mr. Suchar,

Please accept this letter of commitment for the application being submitted by Fulton County Continuum of Care for the Department of Housing and Urban Development (HUD) Continuum of Care (CoC) Application for the Special Notice of Funding Opportunity (Special NOFO) to Address Unsheltered and Rural Homelessness. The application will meet priorities set by the U.S. Department of Housing and Urban Development and include using the Housing First approach, reducing unsheltered homelessness, partnering with Housing, Health and Service Agencies, racial equity, ending homelessness for all persons, and improving system performance.

The Recovery Consultants of Atlanta, Inc. (RCA, Inc.) is a private non-profit, 501(c)(3) organization founded in 1999 by a group of concerned, committed, and spiritually centered members of the Metro-Atlanta's 12-Step and faith-based addiction recovery communities. Specifically, RCA has collaborated with the Fulton County Continuum of Care to make our services available to eligible men, women and families through our mobile health care clinic.

As evidence of RCA's commitment to this project, RCA will provide primary care, behavioral health and preventive care at various locations in Fulton County in order to serve the unsheltered homeless population. These services are valued at approximately \$500,000.

As part of a large network of individuals, agencies, and service providers, it is RCA's distinct pleasure to participate in this project with Fulton County Continuum of Care.

Sincerely,

Cassandra Collins, LCSW, MIT
Executive Director
Recovery Consultants of Atlanta, Inc.

Attachment P-9C

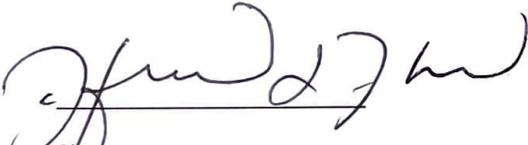
P-6a. Involving Individuals with Lived Experience of Homelessness in Decision Making—Letter of Support from Working Group Comprised of Individuals with Lived Experience of Homelessness. Special NOFO Sections VI.F.1.g and VII.B.4.f.

AFFIDAVIT OF LIVED EXPERIENCE

I, Manfred L. Michel of legal age and a resident of **Fulton County, Georgia**, do hereby affirm that:

1. I have been asked to participate in the review of the FY22 Department of Housing and Urban Development Special NOFO for Unsheltered Homeless
2. I have lived experience of homelessness
3. I have read through the applications and been given an opportunity to provide feedback on the proposals
4. I have read through the application narrative and been given an opportunity to provide feedback on the proposal

Sincerely,


Signature

MANFRED L. Michel

Printed Name

10/11/2022

Date

AFFIDAVIT OF LIVED EXPERIENCE

I, _____Faron Brinkley_____ of legal age and a resident of **Fulton County, Georgia**, do hereby affirm that:

1. I have been asked to participate in the review of the FY22 Department of Housing and Urban Development Special NOFO for Unsheltered Homeless
2. I have lived experience of homelessness
3. I have read through the applications and been given an opportunity to provide feedback on the proposals
4. I have read through the application narrative and been given an opportunity to provide feedback on the proposal

Sincerely,

_____*Faron Brinkley*_____

Signature

_____*Faron Brinkley*_____

Printed Name

_____*10/11/2022*_____

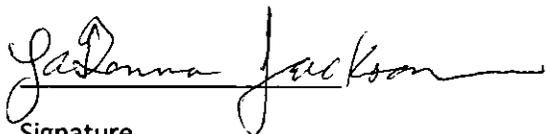
Date

AFFIDAVIT OF LIVED EXPERIENCE

I, LaDonna Jackson of legal age and a resident of **Fulton County, Georgia**, do hereby affirm that:

1. I have been asked to participate in the review of the FY22 Department of Housing and Urban Development Special NOFO for Unsheltered Homeless
2. I have lived experience of homelessness
3. I have read through the applications and been given an opportunity to provide feedback on the proposals
4. I have read through the application narrative and been given an opportunity to provide feedback on the proposal

Sincerely,



Signature

LaDonna Jackson

Printed Name

10-17-2022

Date

**GA-502 Fulton County Continuum of Care
Plan for Serving Individuals and Families Experiencing Homelessness
with Severe Service Needs (*Special NOFO Section VII.B.4*)**

P-1. Leveraging Housing Resources (Special NOFO Section VII.B.4.a.)

P-1a. Development of New Units and Creation of Housing Opportunities

In demonstration of our CoC's commitment to the development of new units and the creation of housing opportunities, our housing leveraging exceeds the number of RRH units requested under this application.

Expanding the inventory of low-income housing in both the non-profit and for-profit sectors and growing the sources of available funding are specific goals established by the Fulton County CoC in its Consolidated Plan. The Fulton County CoC is dedicated to ensuring that resources funded under this Special NOFO will contribute to reducing unsheltered homelessness in the CoC coverage area.

Nicholas House will expand its Homeless to Homes (H2H) program into Fulton County by 20 units under its proposed project. The Nicholas H2H program leverages the Housing First Philosophy to rapidly re-house homeless families and ensure their long-term sustainability to maintain housing. The H2H model includes harm reduction and motivational interviewing strategies to provide a client-centered service approach and include the participant in the decision-making process. The program prioritizes identifying and securing safe housing for each family and employs a Housing First approach for families with children that meet HUD's definition for Literally Homeless. Before receiving support services, families are provided with support in locating and securing housing, initial move-in costs, and a time-limited rental subsidy. Once placement in immediate housing is established, families then work with a case manager to develop an Individual Service Plan (ISP) that establishes goals, action steps, and timelines for a path toward self-sufficiency and sustainable permanent housing. This support will be facilitated by Nicholas House's H2H Case Manager for the Fulton County CoC and will be provided after intaking the family from the Fulton County Coordinated Entry (CE) process. The units will consist of nine, 3-bedroom and 11, 2-bedroom units. Nicholas House has secured \$303,321.75 from individuals and foundations to co-fund this project.

If funded under this NOFO, Christian City, Inc. (CCI) will create the Healthy Families Solving Severe Service Needs, a Rapid Rehousing (RRH) program that will provide housing search, placement, and rental assistance to those below 50% AMI in the CoC area. CCI will ensure the systems of service are coordinated, collaborative, and do not compromise privacy and the safety of participants. The CCI team will meet the needs of participants with case management that guides and supports them on their path towards long-term sustainability by identifying barriers, developing plans for eliminating those barriers, and identifying and obtaining the services and resources necessary for true individual and family stabilization. The program will make available 22 1-bedroom units for unsheltered individuals and families in the CoC. The units will be available 30 days after the project start-up period.

In addition, Salvation Army has 288 units available and anticipates being able to place more homeless persons in available properties within Fulton County.

P-1b. Committed Public Housing Authorities

The CoC gained commitments from three PHAs to pair vouchers with CoC-funded supportive services and to work with the CoC and other stakeholders to develop a prioritization plan for a potential allocation of Stability Vouchers or a preference for general admission to the Housing Choice Voucher Program (HCVP) through the CE process for individuals and families experiencing homelessness, at risk of homelessness, or fleeing or attempting to flee domestic violence, dating violence, sexual assault, and/or stalking. The Fulton County Housing Authority will accept program-based vouchers and Emergency Housing Vouchers. The Palmetto/Union City Housing Authority has public housing units subsidized by HUD and is currently applying for HUD Office of Public and Indian Housing (OPIH) and the Office of Community Planning and Development (OCPD) Stability Voucher Program. Finally, the Roswell Housing Authority manages RAD units subsidized by HUD and local affordable housing units and accepts program-based/provider-based, special-use vouchers, and VASH vouchers.

P-1c. Current Strategy for Recruiting Landlords.

Affordable housing is extremely difficult to find in Fulton County. Fair Market Rents (FMR) in Fulton County range from \$1,111 for a studio apartment to \$1,951 for a four-bedroom apartment, which is 95% higher than other FMR areas and a 9% increase over 2021 rents.¹ The Fulton County CoC works closely with its members to recruit landlords across the CoC area to accept tenant-based assistance to make units available to unsheltered individuals and families. Members conduct targeted outreach to landlords to establish relationships and provide them with technical assistance to accept housing vouchers. Members hold regular calls or consulting sessions with landlords to maintain the relationship and answer questions on an ongoing basis. Members discuss with landlords the housing application requirements and methods they can use to lower the barriers to unsheltered applicants. Some members have the financial capacity to provide financial guarantees to landlords by providing a larger security deposit or paying multiple months of rent upfront. CoC members also work with their clients to address credit issues and documentation.

Promising practices include acting as a housing broker to help clients find their own housing rather than assigning housing to them. This allows clients to have a greater freedom of choice and increases the likelihood of long-term stability. Some members also employ housing navigators and/or case managers who help clients find and secure housing and address any barriers as needed. Other members pay the housing vouchers directly to the landlord for the client so that clients do not fall behind on rent or become entangled in bureaucracy. Paying a nonrefundable rent deposit that is three times the rent to the landlord encourages them to take housing vouchers and is another practice employed by at least one member with non-CoC

¹ Atlanta-Sandy Springs-Roswell Fair Market Rent, FY 2022 Atlanta-Sandy Springs-Roswell, GA HUD Metro FMR Area Rental Data, Available: <https://www.rentdata.org/atlanta-sandy-springs-roswell-ga-hud-metro-fmr-area/2022>, Accessed 26 September 2022.

funding. Delivering comprehensive wrap-around services that address employment, training and education, networking, health, and financial education has also proven to be a successful strategy. Members are also starting to work with developers to increase the supply of affordable housing in the future.

The CoC has a landlord list to track which landlords accept vouchers and shares the list with referral partners. Last year, the CoC established a working group around Landlord Engagement. This year, the CoC plans to formalize this group into a committee to recruit and engage landlords across Fulton County. Currently, this group meets monthly and focuses on identifying landlords, creating standardized marketing materials, and establishing point persons for each of the 14 municipalities in the CoC. In September, the CoC hosted two forums—one for service providers/landlords and another for PHAs to discuss the process for referring landlords. As a result, the CoC Working Group is creating a centralized repository for landlord information that can be updated in real-time. Several landlords attended the Affordable Housing forum hosted by the CoC in September. As the CoC formalizes its working group into a CoC committee, it will reach out to the landlords who participated to engage them further in the CE process.

P-2. Leveraging Healthcare Resources (Special NOFO Section VII.B.4.b)

The Fulton County CoC is committed to leveraging both mainstream housing and healthcare resources to assist in its efforts to end unsheltered homelessness and stabilize individuals and their families in housing and increase access to employment opportunities for those experiencing homelessness. To that end, the CoC has secured letters of commitment from Fulton County Department of Behavioral Health and Developmental Disabilities and Recovery Consultants of Atlanta, Inc. The commitment from these two healthcare organizations is \$8,500,000 annually which is nearly five times the Fulton County Continuum of Care's grant request.

Among CoC members, 50% of CoC PSH providers offer health care services via referrals that include medical, dental, and vision care. Referral healthcare providers include:

- MercyCare
- Grady Health Care
- Community Advanced Practice Nurses
- Ben Massell Dental
- DeKalb Board of Health
- Georgia Department of Public Health

The Nicholas House H2H project will build upon NH's current partnership with Recovery Consultants of Atlanta, a consortium of community health centers offering primary care, behavioral health, substance abuse treatment, psychiatric services, sexual health services, and HIV prevention services to participants. Children served through the program also will benefit from a partnership with DrawChange Art Therapy, an innovative program utilizing art and creative studies to help children better cope with trauma and stressors. These partnerships enable NH to access behavioral and physical health services for participants at no charge. Clients will

have access to health services onsite on a weekly basis or may be referred to Recovery Consultants of Atlanta for off-site treatment. Given health service cost estimates of \$3,840 annually per client (National Alliance on Mental Health), the estimated value of health services is between 25 and 35% of the CoC funding requested.

The CCI project will utilize CCI's professional network of healthcare resources to serve Fulton CoC clients. Partners for the project include Hope Rising for behavioral health and mental health services, including family counseling, Health Connect America for pediatrics, ABC Pediatrics for physical health, and dental care by Atlanta Technical College. Medical care and transportation will be coordinated by the requested Case Manager position. The budget estimates project nearly 20% of the supportive services for healthcare resources. CCI Development staff and others are working on future opportunities which may not be reflected in the proposed budget, including Grady Healthcare, or Pruitt Healthcare, which provides medical services to Christian City's senior population.

P-3. CoC's Current Strategy to Identify, Shelter, and House Individuals and Families Experiencing Unsheltered Homelessness (Special NOFO Section VII.B.4.c)

P-3a. Current Street Outreach Strategy (Special NOFO Section VII.B.4.c.(1))

The CoC employs a street outreach strategy that regularly and frequently engages individuals and families experiencing unsheltered homelessness in the specific and various locations where they reside and includes a specific strategy for engaging those with the highest vulnerabilities. The CoC operates two Homeless Assessment Centers (HAC) where the Outreach Team is stationed. HAC's outreach team and community organizations work collectively to find and assist individuals and families who are experiencing unsheltered homelessness (sleeping in a place not meant for habitation) across Fulton County. The team consists of a program director, a program manager, and three outreach workers who build relationships and meet individuals experiencing homelessness where they are geographically, psychologically, and physically. The program director and manager oversee outreach to ensure outreach efforts are coordinated, follow established outreach guidelines, and utilize best practices. Through consistent engagement and by following a low-barrier Housing First approach, the team ensures every person experiencing homelessness, regardless of their location, has access to housing resources. The team's objective is to assist unsheltered individuals and families in accessing health resources, financial assistance, temporary shelter, permanent housing and/or supportive services as identified by themselves and the outreach worker. The outreach team works staggered and simultaneous schedules to cover the entire area of Fulton County. A typical weekly schedule consists of early morning outreach operations beginning at 7 am and three daytime operations, that includes flexible outreach hours. On the daytime outreach days, the outreach workers focus on administration that includes walk-ins and appointments from 8:30a-12p with outreach from 12p-4p. Outreach workers work in 2-3 person teams for safety and to cover more ground and to engage with higher numbers of people. Biweekly, the entire team canvasses the same area on the same day from 9a-4p. Every two months, the team partners with other organizations such as Hope Through Soap and Hope Atlanta to conduct a joint outreach effort to maximize staff

resources and knowledge. Once a month, the outreach team also participates in events such as job fairs and community resource fairs to spread the word and engage with people who are not visibly living on the street. In addition to in-person outreach, the CoC has designated numbers for people in need to connect with staff Monday through Friday. For calls after hours, the CoC works United Way of Metropolitan Atlanta (UWMA) whereby people who need resources can call UWMA's helpline. Fulton County department staff members are also provided talking points with information on how to refer people who demonstrate need.

CoC street outreach strategy ensures that outreach is culturally appropriate and reaches the most vulnerable people by utilizing assessment data and by hiring staff members with lived experience with unsheltered homelessness, specifically. Two out of the three outreach workers have lived experience with unsheltered homelessness. Street outreach staff receive regular training in evidence-based practices, including trauma-informed care, and are proficient in implementing such practices. CoC staff members routinely monitor HUD training, industry email updates, and publications for the latest information on mainstream resources (food stamps, SSI, SSDI, TANF, substance use programs) that are available to program participants. Information is shared by email to CoC members, Fulton County Department of Community Development's various Divisions, and at the membership meetings. Partner providers also share program updates. Examples of providers who have provided updates are the Housing Authority of Fulton County (HAFC), mental health and substance abuse programs, veteran services, etc. HAFC staff members provide information about health insurance enrollment programs, facilitate referrals, and assist with the completion of applications. Staff members also provide referrals to the State Children's Health Insurance Program (SCHIP/PeachCare), Medicaid, and private health insurance providers. The CoC works with the Department of Family and Children Services (DFCS) to stay updated on benefits and processes. The CoC also encourages providers to pursue SOAR certification.

The CoC understands that some individuals may not initially accept offers of emergency shelter or housing assistance. While maintaining a focus on creating connections to temporary shelter and/or permanent housing, outreach workers build relationships and reduce harm by providing critical resources such as food, water, clothing, blankets, and other necessities during outreach. The outreach workers use repeated visits to build trust with individuals and families who are wary of engagement and provide them with multiple opportunities to say 'no' and make repeated offers of assistance as necessary throughout the engagement process. They utilize harm reduction principles, including non-judgmental, non-coercive provision of services and resources.

CoC outreach helps people exit homelessness and unsheltered homelessness by connecting them to the CoC referral network via the CE process. Each case receives a "hot" handoff to CoC referral partners: outreach workers are responsible for following up with the client after the handoff to ensure the client was successfully matched with and received appropriate services. Each worker develops an Individual Service Plan (ISP) for each client and provides one-on-one case management sessions for identified clients monthly or as needed based on needs and the ISP objectives. The outreach worker tracks their cases within Client Track and Apricot, which are connected to the Homeless Management Information System (HMIS) database and must update case notes within 72 hours of engagement/contact with the client. Clients can be "exited" from

the Street Outreach Program in Apricot and Client Track when they have not had any contacts or services in 90 days, if they have been placed in short term housing or permanent housing. All exits require a case note.

Outreach workers refer unsheltered individuals and families to Fulton County housing options that are suitable for the clients when possible. Outreach staff have close relationships with other jurisdictions such as the City of Atlanta, Clayton County, and DeKalb County so that they are able to refer to these locations and ensure clients are housed, in the event that housing options in Fulton County are unavailable. For example, due to the scarcity of men's housing options in Fulton County, these partnerships are essential.

Additionally, street outreach to people who are experiencing homelessness was identified as a need in the CoC's Consolidated Plan. Stakeholders recognized that people may prefer not to go to shelters because of barriers to entry/rules. They identified the need to work with street outreach teams to educate people about services that are available, including mental health and substance abuse services, and employment resources, and to bring such services to individuals where they are. Outreach staff members draw from best practices from many sources including the US Interagency Council on Homelessness. The team uses performance data and engagement data to adjust the outreach schedule and practices. Overall, per month, the team's objectives are to reach 100 individuals through outreach, assess 10 individuals through CE, refer five individuals to a housing solution and engage with 15 community organizations or municipalities. The outreach schedule is adjusted based on data, time of year, seasonal patterns, and calls from residents and officials. For example, the team recently conducted counts of how many people experiencing homelessness were accumulating at library branches and began focusing outreach efforts in those locations.

P-3b. Current Strategy to Provide Immediate Access to Low-Barrier Shelter and Temporary Housing for Individuals and Families Experiencing Unsheltered Homelessness (*Special NOFO Section VII.B.4.c.(2)*)

Because of limited funding, the CoC's housing strategies for people experiencing unsheltered homelessness are facilitated primarily through collaborative partnerships and leveraging of multiple housing and funding sources. The CoC has been in existence since 2014 covering a geographical area of 71.3 square miles in north and south Fulton County bifurcated by the City of Atlanta and the separate Atlanta CoC. The Fulton County CoC coordinates across 14 different cities within the county. The Fulton County Department of Community Development's Homeless Division and the CoC established a Coordinated Entry (CE) and assessment process in 2017. The CoC updated the service model in 2020 to streamline certain processes and better adapt to client needs. The 2017 CE process helped to bridge the geographical divide between the two service areas of the CoC in northern and southern Fulton County. The Homeless Assessment Centers (HAC) opened in 2020 and are centrally located in North and South Fulton County in existing county office buildings with other county agencies. This one-stop shop for client intake and service referrals eases time, travel, and coordination burdens for clients. HAC staff coordinate the delivery and coordination of collective impact homeless services for individuals and families who are at-risk of homelessness or are currently or formerly

experiencing homelessness. Both Assessment Centers host outreach teams that perform assessments utilizing the CoC-wide assessment tool, the Vulnerability Index & Service Prioritization Decision Assistance Tool (VI-SPDAT). Scores on the primary standardized assessment tool, the VI-SPDAT, are used to prioritize people most in need of assistance and to connect them with services. HMIS is used to prioritize people with high VI-SPDAT scores for referrals to housing placement. The VI-SPDAT, with versions for singles, families, and youth, is used to place unsheltered people in low-barrier shelter and temporary housing. The "Risk/Barrier Factor Checklist" is used for the initial assessment of families presenting for housing assistance. Lastly, the CE and HMIS team meets weekly to review and discuss reports and consider policy updates. Consumers are referred to community service providers and all interactions are recorded in HMIS. This endeavor has streamlined and standardized the process, making it easier for providers to serve clients and quicker for clients to receive the most appropriate help.

Additionally, the CoC incorporated veteran status as a priority in its CE and Assessment processes and launched partnerships with the US Department of Veterans Affairs (VA) and HOPE Atlanta in 2017. Should a veteran have a DD-214/honorable discharge, the Fulton County Outreach staff connect the veteran with a Fulton County Veterans Officer to assist with obtaining benefits. Upon contact, veterans are placed on the by-name list (BNL) and receive priority housing placement. Eligible veterans are referred to appropriate services such as Veterans Affairs Supportive Housing (VASH), Supportive Services for Veteran Families (SSVF), Grant and Per Diem Program (GPD), and Health Care for Homeless Veterans (HCHV). VA Medical Center and SSVF staff attend monthly CoC meetings. SSVF, VA Outreach, GPD, and VASH staff enter data into the CoC's Homeless Management Information System (HMIS). As a result of this veteran prioritization, the 2018 Point-In-Time (PIT) count identified only 12 veterans experiencing homelessness and all were sheltered, down from 57 veterans in 2016.

The CoC contracts with the Gateway Center to manage its Homeless Assessment Center (HAC) offices. Gateway manages Fulton County CE work and is required to partner with federal and nonfederal funded agencies to identify housing and funding to support non-congregate shelter housing. Additionally, Fulton County's Department of Community Development vendors who provide homeless services are required to use HMIS. The use of HMIS by non-federally funded homeless service providers ensures a coordinated network of resources.

P-3c. Current Strategy to Provide Immediate Access to Low-barrier Permanent Housing for Individuals and Families Experiencing Unsheltered Homelessness
(Special NOFO Section VII.B.4.c.(3))

The CoC uses a Housing First strategy to provide immediate access to low-barrier permanent housing for individuals and families experiencing unsheltered homelessness. CoC policies prioritize the most vulnerable people and those with the longest periods of homelessness for permanent housing. To further reduce the length of time homeless, the CoC uses Rapid Rehousing and funding from local and other federal sources (Emergency Solutions Grant (ESG) HOME, Community Development Block Grant (CDBG) as bridge housing for people awaiting a PSH unit. The CE Housing Manager provides referrals to landlords and PSH providers throughout Fulton County. For most people experiencing homelessness, diversion and self-

resolution offer the most likely paths back to permanent housing. The CoC will increase the amount of training offered to outreach, Coordinated Entry, shelter, and other staff to better support people temporarily living in a shelter and transitional housing. Training will include strengths-based case management, trauma-informed care. For families and individuals who need permanent supportive housing units, which are in short supply, the CoC will continue to use Rapid Rehousing and funding from local and other federal sources (HOME, Community Development Block Grant (CDBG) to bridge the gap until a unit becomes available. To increase the rate of rapid rehousing exits to permanent housing, the CoC will focus on strengths-based case management and problem-solving techniques, combined with landlord engagement, to help tenants maintain their housing as rapid rehousing subsidies end. Permanent Housing Retention - the CoC will intensify its efforts with other County departments to secure funding (targeting Community Development Block Grants and others) to increase the number of wraparound services available to help people maintain their permanent housing. The CoC will also continue dialog the housing authorities on the possibility of partnering with the CoC on a Move On initiative that will undergird smooth transitions when individuals and families who are living in Permanent Supportive Housing and no longer need robust wraparound services but would still benefit from the level of rent support that a public housing unit offers.

P-4. Updating the CoCs Strategy to Identify, Shelter, and House Individuals Experiencing Unsheltered Homelessness with Data and Performance. (Special NOFO Section VII.B.4.d)

The Fulton County CoC uses its CoC Consolidated Plan development process to review data and best practices and uses that information to update its strategies to reduce unsheltered homelessness. As part of the CoC Consolidated Plan development process, the CoC consults with various stakeholders in Fulton County. In 2020, public meeting and focus group participants noted that people experiencing homelessness in North and South Fulton are often less visible than in the City of Atlanta, as people live with relatives, in vehicles, or in abandoned buildings. Stakeholders emphasized that people experiencing homeless often have many needs, including mental health services, counseling, and housing, among others, and getting assistance for these needs is generally a cumbersome process. The Fulton County CoC used this feedback and data analysis to inform its homelessness prevention strategies. Street outreach was also noted as a need since people experiencing homelessness may not go to shelters for different reasons and homelessness services need to be brought to these individuals/households.

The CoC uses data that providers enter into HMIS and RHY-HMIS as well as monitoring data, surveys, needs assessments, and HUD performance data to create and analyze reports on trends and barriers causing homelessness. The CoC analyzes HMIS and other community data to determine risk factors and barriers that lead to people experiencing homelessness for the first time. Common risk factors and barriers are opioid addiction, mental illness, and housing costs. The CoC utilizes the data to develop strategies to prevent homelessness, including expanding Coordinated Entry to include prioritizing homeless prevention assistance and promoting case management focused on diversion, case conferencing, problem-solving, and housing stabilization. The CoC is in the process of updating its Coordinated Entry process (CE) to

include more program and project types from throughout the local community. More agency services (as well as client contacts) will be entered into HMIS through the housing queue to assist with wraparound services, as well as housing placements.

The CoC utilizes reporting such as the APR and Active Clients List to review how the services are being rendered and if they are helping towards placing clients in housing. Updated data standards now reflect more inclusive information and questions that capture more accurate data and are culturally appropriate practices. For example, “gender” has been updated to include nonbinary and other gender identities.

Street outreach is utilized as an entry point to CE for clients to receive services and placement in housing. The participant’s vulnerability index score indicates their level of need. Using the housing disposition score, along with including local street outreach projects, those individuals with the most needs can be discovered and assisted. System performance measures review for median length of homelessness, as well as increased employment income. Tracking this information allows for creation of client timelines and assisting client with obtaining all available benefits.

The CoC uses the following best practices for street outreach:

- Reviewing entry information within ClientTrack to verify client needs and implement all necessary wraparound services
- Regular communication with funded agencies about accuracy of input data
- Utilizing vacancy information and housing queue to appropriately assess and place clients into housing projects
- Adding newly funded agencies to CE through referrals, community outreach, and incorporation of other non-funded entities

To improve how the CoC provides access to low-barrier shelter and temporary accommodations, the CoC evaluates performance using client reports, annual assessments, wellness assessment, VI-SPDAT, BNL, monthly services report, and annual performance reviews. CoC staff regularly review case notes, services screens, and client reports. Assessments such as the new wellness and the updated VI-SPDAT assist participants in expressing their needs. Reports like the APR and BNL allow for tracking the amount of assistance available compared to actual expenditures. This assists in knowing what funds can be used for temporary housing situations. Other standard reports such as system performance measures will assist with finding client data (returns to homelessness, increased income and length of homelessness) for enrollments and requirements. Best practices include using housing vouchers and providing temporary shelter in hotels/motels through HP/ES/RRH. Data from reports listed above assists in confirming performance status of street outreach projects. Contacts, engagements, income increases, services rendered, as well as what is needed for future engagements that lead to permanent housing can be noted from ClientTrack data. This information also helps to ascertain the length of homelessness and other key indicators, such as non-cash benefits, and assists in assessing possible shelter and housing options available. As well, CoC staff regularly offer technical assistance and on-site visits to

confirm that processes follow HUD guidelines, while actively engaging with the unsheltered population.

To improve its RRH performance, the CoC uses data from reporting, such as the Active Clients list and Hudexchanges HIC/PiT to inform decisions made based on median figures and current enrollments. Confirming and analyzing program numbers, enrollments/exits assists in assessing whether an agency is actively working within the community, as well as how allocated RRH funds are being utilized. Staff review System Performance Measures for median length of homelessness and returns to homelessness. This is important information for deciding if RRH is the correct choice for the client since the program was not created for long term full rental assistance.

The CoC utilizes CE to confirm opportunities for those that are not eligible for PSH or TH. The CoC engages in regular communication with all agencies at meetings such as user group to explore data and community methodologies. Lastly, the CoC consistently updates end users through the Fulton HMIS group and regular ClientTrack updates through email blasts, quick responses to inquiries and an active-learning management/training system.

The CoC uses KPIs for exits to permanent housing to confirm that RRH is effective within the community. Staff also review for increases to client income will allow more client financial autonomy, a large consideration for RRH projects. CE to review RRH vacancies filled by previously homeless and verify that those being enrolled meet appropriate enrollment requirements. CoC staff conduct regular data quality checks to note if end users are entering all necessary data to build a full picture of client situations and needs.

P-5. Identify and Prioritize Households Experiencing or with Histories of Unsheltered Homelessness. (Special NOFO Section VII.B.4.e)

The CoC will work closely with grantees under this NOFO to ensure that projects awarded contribute to reducing unsheltered homelessness in the CoC. All resources awarded under this NOFO will go towards efforts that reduce unsheltered homelessness. The CoC successfully manages the annual NOFO process, PIT counts, CE, street outreach, and supportive service referrals with a limited budget of \$507,567.

Additionally, the CoC's plan to reduce unsheltered homelessness includes the following strategies:

- Work with state and local leaders to maximize local, state, and federal funds and resources available for unsheltered homelessness.
- Identify all people experiencing unsheltered homelessness: the CoC has expanded the CE process and street outreach program to utilize data-driven targeting by cross-referencing data sets (HMIS, Medicaid, jail/corrections) and other methods to prioritize people experiencing or at risk of experiencing unsheltered homelessness, including cycling between homelessness, jails, and hospitals.

- Engage and support public housing agencies and multi-family affordable housing operators to increase supportive housing through limited preferences and project-based vouchers.
- Leverage Medicaid and behavioral health funding to pay for services in supportive housing.
- Increase their income through employment opportunities and connections to mainstream benefits and income support. The CoC works with WorkSource Fulton and community organizations to provide employment programs that include job development, coaching, placement, and internships, when applicable. As part of the CoC's goal to empower people for self-resolution, the CoC requires providers to connect individuals and families to these and other programs that help with job skills development, training, and other aspects of vocational rehabilitation that increase their ability to make it easier to obtain employment and gain higher paying employment.
- Review strategies regularly with referral partners to adopt best practices and new tools to increase access to identification, provide housing navigation services, and provide access to health care and other supportive services. In September 2022, the CoC convened a Affordable Housing Forum that included housing developers and providers and supportive service organizations to exchange new and best practices, discuss challenges, and provide feedback to the CoC on how to improve coordination. The forum will convene on a biannual basis.
- (2023) Set short and long-term housing placement goals for referral partners and grantees.

***P-6. Involving Individuals with Lived Experience of Homelessness in Decision Making.
(Special NOFO Section VII.B.4.f)***

The Fulton County CoC has a Lived Experience of Homelessness Working Group and is in the process of recommending that this group become a permanent subcommittee of the CoC. This will ensure that members of this group will have seats on other CoC committees and will be involved in the PIT counts. The working group convened on October 11, 2022 to review and approve this application.

Two members of the CoC board have lived experience with unsheltered homelessness. The board members participate in the PIT, HMIS, Youth and Lived Experience Advisory Panel. The CoC worked with these two members to organize the larger working group that began meeting in late summer 2022 and will meet quarterly in 2023. LEAP members served as ranking and peer reviewers for the 2022 Supplemental NOFO application, and will work with the PIT planning committee to inform the 2023 PIT count strategy.

The CoC also surveys clients during and after the CE process and service delivery to gain feedback from individuals and families experiencing homelessness to improve surveys.

P-7. Supporting Underserved Communities and Supporting Equitable Community Development. (Special NOFO Section VII.B.4.g)

Data analysis conducted as part of the Fulton County CoC Consolidated Plan development process revealed that, overall, while housing problems are most common at lower incomes, they are relatively prevalent among all income groups. Housing need rates range from 84% for low-income households to 24% for middle-income households. Black or African American households make up the majority of households in all income groups in Fulton County, as well as the majority of households with one or more housing problems. No racial or ethnic group has a disproportionate housing need in any income band according to HUD's definition. In income groups under 80% AMI, white households are less likely to have a housing need than African American and Hispanic households. Severe housing problems are most common for lower-income households. Seventy percent (70%) of very low-income households have a severe housing problem compared to only 13% of moderate-income and 6% of middle-income households. At very low incomes, Black and Hispanic households are considerably more likely to have severe housing problems than white households (78% and 71%, respectively, versus 48%). At low, moderate, and middle incomes there is less variation in severe housing need rates by race and ethnicity. Among all income levels and racial and ethnic groups considered here, only one met HUD's definition of a disproportionate need: low-income American Indians and Alaska Natives, 75% of whom had a severe housing need compared to 43% for that income group overall.

The CoC CE process welcomes all potential program participants regardless of perceived barriers to housing or services, including but not limited to, too little or no income, active or history of substance use, domestic violence history, resistance to receiving services, the type or extent of disability related services or supports that are needed, history of evictions or poor credit, lease violations or history of not being a leaseholder, or criminal record. Data collected during the assessment and prioritization processes are not used to discriminate or prioritize households for housing and services on a protected basis.

The CoC continuously reviews CE and HUD data to identify trends to adjust CoC services to ensure all citizens receive fair and equitable service. The CoC works with Fulton County's Department of Diversity and Civil Rights Compliance and in 2022, started working with the Governmental Alliance on Race and Equity (GARE) to provide guidance and strengthen the CoC's work. GARE is a national network of governments working to achieve racial equity and advance opportunities for all. GARE provides access to other governmental best practices for equity. The CoC established an Advancing Equity Point In Time subcommittee that includes the Fulton County Government's Director of Diversity and Civil Rights Compliance to ensure the most vulnerable groups are targeted during PIT counts. The CoC HMIS and CE leads meet weekly to review data, best practices, and resources to address any equity issues and adjust CoC and HMIS work plans according to the data and community needs. These meetings address four equity issues currently:

- The analysis of race/ethnicity data to see if people from disproportionately represented racial or ethnic groups have different entry points into the system, and trends in the characteristics of those groups;
- How public systems such as corrections, foster care, health care, or the military may affect disparities;
- Convening focus groups of people experiencing homelessness to provide firsthand accounts of the root causes that led to their homelessness;
- Updating the CoC on a bimonthly basis of the data trends for different subpopulations.